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# Salesforce

(CRT-450)

Salesforce Certified Platform Developer I

Total: **294 Questions**

Link:

## Question: 1

Which statement results in an Apex compiler error?

- A. Map<Id,Leas> lmap = new Map<Id,Lead>([Select ID from Lead Limit 8]);
- B. Date d1 = Date.Today(), d2 = Date.ValueOf('2018-01-01');
- C. Integer a=5, b=6, c, d = 7;
- D. List<string> s = List<string> 'a','b','c');

### Answer: D

#### Explanation:

The correct answer is D because it attempts to initialize a List<String> using syntax that's incorrect in Apex. Specifically, List<string> s = List<string> 'a','b','c');

Let's break down why the other options are valid:

A. Map<Id,Leas> lmap = new Map<Id,Lead>([Select ID from Lead Limit 8]); - This statement declares a map where the key is an Id and the value is a Lead object. It then initializes the map with a query that retrieves up to 8 Lead IDs. Although the variable is named "lmap", the underlying data structure is correctly initialized with Lead records. The compiler doesn't check naming conventions. This is a valid, albeit potentially confusing, use case.

B. Date d1 = Date.Today(), d2 = Date.ValueOf('2018-01-01'); - This statement declares two Date variables, d1 and d2. d1 is initialized with the current date using Date.Today(), and d2 is initialized with a specific date ('2018-01-01') using Date.ValueOf(). This is correct syntax for initializing Date variables.

C. Integer a=5, b=6, c, d = 7; - This statement declares four Integer variables: a, b, c, and d. a is initialized to 5, b is initialized to 6, c is declared but not initialized, and d is initialized to 7. This is a valid way to declare and initialize multiple variables of the same type in a single line.

However, option D presents an error. In Apex, there are several ways to correctly initialize a List<String> with values:

1. Using the new List<String>() constructor and then adding elements:

```
List<String> s = new List<String>();s.add('a');s.add('b');s.add('c');
```

2. Using list literals with square brackets []:

```
List<String> s = new List<String> 'a', 'b', 'c' ; //correct
```

3. Short form using list literals with square brackets []:

```
List<String> s = new List<String>( 'a', 'b', 'c' ); //correct
```

The syntax List<string> s = List<string> 'a','b','c');

is incorrect and will result in an Apex compiler error because the parenthesis is misplaced and the usage of curly braces is inappropriate for direct list initialization.

#### Authoritative Links:

**Apex Lists:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_collections\\_lists.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_collections_lists.htm)

**Apex Data Types:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_intro\\_datatypes.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_intro_datatypes.htm)

## Question: 2

What are two benefits of the Lightning Component framework? (Choose two.)

- A. It simplifies complexity when building pages, but not applications.
- B. It provides an event-driven architecture for better decoupling between components.
- C. It promotes faster development using out-of-box components that are suitable for desktop and mobile devices.
- D. It allows faster PDF generation with Lightning components.

## Answer: BC

### Explanation:

The correct answer is BC because the Lightning Component Framework offers several advantages that directly address the challenges of modern web development.

**B: It provides an event-driven architecture for better decoupling between components.** The Lightning Component Framework utilizes an event-driven architecture. This paradigm facilitates loose coupling between components. Components can communicate with each other by publishing and subscribing to events.

This decoupling leads to more modular, maintainable, and reusable code. One component doesn't need to know the specifics of another, making the application more adaptable to change. This aligns with the best practices of component-based architecture, promoting independent development and easier testing. This reduces dependencies and enhances the overall flexibility of the application.

**C: It promotes faster development using out-of-box components that are suitable for desktop and mobile devices.** The framework ships with a rich set of pre-built, reusable Lightning components. These components include standard UI elements like buttons, forms, and data tables. Leveraging these components significantly accelerates the development process, as developers don't have to write everything from scratch.

Furthermore, these components are designed with responsive principles, ensuring they adapt seamlessly to both desktop and mobile devices, saving time and effort on cross-device compatibility. This resonates with the platform's low-code/no-code philosophy, empowering developers to build applications quicker with less custom coding.

### Why other options are incorrect:

**A: It simplifies complexity when building pages, but not applications.** This is incorrect because the Lightning Component Framework is designed for building both pages and complex applications. It handles complexity at both levels.

**D: It allows faster PDF generation with Lightning components.** While Lightning Web Components can be used in conjunction with server-side Apex code to generate PDFs, the framework itself doesn't inherently provide a built-in mechanism for faster PDF generation compared to other methods. The speed depends on the chosen PDF generation method, not a native capability of the framework.

### Authoritative Links:

**Lightning Web Components Developer Guide:** <https://developer.salesforce.com/docs/component-library/documentation/en/lwc> (Provides comprehensive documentation on LWC, including architecture, component development, and event handling)

**Salesforce Lightning Design System (SLDS):** <https://www.lightningdesignsystem.com/> (Illustrates the UI principles and components used in the Lightning Experience, essential for understanding the out-of-box component library)

## Question: 3

A method is passed a list of generic sObjects as a parameter.

What should the developer do to determine which object type (Account, Lead, or Contact, for example) to cast each sObject?

- A.Use the first three characters of the sObject ID to determine the sObject type.
- B.Use the `getSObjectType` method on each generic sObject to retrieve the sObject token.
- C.Use the `getSObjectName` method on the sObject class to get the sObject name.
- D.Use a try-catch construct to cast the sObject into one of the three sObject types.

#### Answer: B

#### Explanation:

The correct answer is B: Use the `getSObjectType()` method on each generic sObject to retrieve the sObject token.

Here's why:

When dealing with a list of generic sObject instances, which could represent different Salesforce object types (Account, Lead, Contact, etc.), you need a reliable way to identify the specific type of each sObject.

`getSObjectType()` is designed precisely for this purpose. It returns an `sObjectType` token that represents the schema information of the underlying sObject. This token can then be used in `instanceof` checks or other type-specific logic, allowing you to safely cast the sObject to its appropriate specific type.

Option A, using the first three characters of the sObject ID, is unreliable and not recommended. While these prefixes often indicate the object type, they are not guaranteed to be consistent across all Salesforce orgs and custom objects. Relying on ID prefixes can lead to errors and unexpected behavior.

Option C, using `getSObjectName()` on the sObject class, isn't valid. `getSObjectName()` is an instance method that should be invoked on the sObject instance, not the class itself. While it does return the object API name, this is a string-based approach, more susceptible to typos and case sensitivity errors compared to utilizing `sObjectType`. It is generally not the most robust way to determine the SObject type.

Option D, using a try-catch construct, is inefficient and considered bad practice. It relies on exceptions to control program flow, which is significantly slower than using type-checking methods. Furthermore, catching exceptions is meant to handle exceptional situations, not for routine type determination.

In summary, `getSObjectType()` provides a reliable, type-safe, and efficient mechanism for determining the type of each sObject in a generic list, allowing for correct casting and subsequent operations based on the specific object type. The other options are either unreliable, inefficient, or syntactically incorrect.

Relevant links:

sObject Class: [https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex\\_methods\\_system\\_sobject.htm](https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex_methods_system_sobject.htm)

sObjectType: [https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex\\_class\\_SObjectSchema\\_SObjectType.htm](https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex_class_SObjectSchema_SObjectType.htm)

#### Question: 4

What should a developer use to implement an automatic Approval Process submission for Cases?

- A.An Assignment Rule
- B.Scheduled Apex
- C.Process Builder
- D.A Workflow Rule

**Answer: C****Explanation:**

The correct answer is C, Process Builder, because it's the most efficient and recommended declarative tool for automating complex business processes involving record updates and submissions.

A Process Builder allows developers to define criteria to trigger automated actions when a record (like a Case) is created or updated. It can directly submit a record to an Approval Process based on defined criteria, eliminating the need for code in many scenarios.

Option A, Assignment Rules, is incorrect. Assignment Rules are used to automatically assign records to users or queues based on predefined criteria but cannot initiate an Approval Process. They are primarily concerned with ownership, not process automation.

Option B, Scheduled Apex, is incorrect. While Scheduled Apex can perform this task, it requires writing code, making it a less desirable solution than a declarative approach like Process Builder, especially if the functionality can be achieved without code. Writing and maintaining code introduces complexity and potential for errors. Developers should prefer declarative solutions when they meet the requirements.

Option D, Workflow Rules, are limited in functionality compared to Process Builder. Workflow Rules cannot directly submit a record to an Approval Process; they can only trigger field updates, email alerts, outbound messages, and task creation. Submitting to an Approval Process directly is not one of the Workflow Rule actions. Although, a workaround would involve a field update and an approval process triggered by that field update.

Process Builder provides a visual interface for building automation logic, making it easier to understand and maintain than Apex code. It also allows for more complex logic and actions than Workflow Rules. Process Builder is a powerful, modern, and declarative automation tool specifically designed to streamline business processes and should be the first choice for this functionality. For further research, refer to Salesforce's official documentation on Process Builder:

[Process Builder](#)  
[Automate Your Business Processes](#)

**Question: 5**

When viewing a Quote, the sales representative wants to easily see how many discounted items are included in the Quote Line Items.

What should a developer do to meet this requirement?

- A.Create a trigger on the Quote object that queries the Quantity field on discounted Quote Line Items.
- B.Create a Workflow Rule on the Quote Line Item object that updates a field on the parent Quote when the item is discounted.
- C.Create a roll-up summary field on the Quote object that performs a SUM on the quote Line Item Quantity field, filtered for only discounted Quote Line Items.
- D.Create a formula field on the Quote object that performs a SUM on the Quote Line Item Quantity field, filtered for only discounted Quote Line Items.

**Answer: C****Explanation:**

The correct answer is C, creating a roll-up summary field on the Quote object. This approach leverages the parent-child relationship between the Quote and Quote Line Item objects in Salesforce. Roll-up summary fields are specifically designed for aggregating data from child records to a parent record, a common

requirement in Salesforce implementations.

Option A is incorrect because triggers are best suited for complex business logic, not simple aggregations. Triggers also require SOQL queries, which can lead to governor limits issues if not handled efficiently.

Option B, using a Workflow Rule, although feasible, is less efficient than a roll-up summary field for simple aggregations. Workflow Rules trigger individual updates for each Quote Line Item, potentially overwhelming the system with DML operations. Workflow rules also are being replaced by flows which further makes this option incorrect.

Option D is incorrect because formula fields on the Quote object cannot directly perform a SUM on the Quote Line Item records. Formula fields can only access related records one level up or down the hierarchy or across lookup relationships using the RELATED() function. While you could theoretically chain formula fields across related objects, it's an inefficient and difficult-to-maintain solution compared to a roll-up summary field. Formula fields calculate values on the fly upon viewing a record and are not intended for storing aggregated data.

Roll-up summary fields provide a declarative, point-and-click way to achieve the desired result without writing any code. They are also optimized for performance within the Salesforce platform. A roll-up summary field can be configured to perform SUM, MIN, MAX, or COUNT operations on child records, with optional filtering criteria. In this case, the roll-up summary field would SUM the "Quantity" field on the Quote Line Items, applying a filter to include only discounted Quote Line Items. This provides the sales representative with a clear and concise view of the number of discounted items directly on the Quote record.

For further reading, refer to Salesforce documentation on roll-up summary fields:

Salesforce Help: [https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_roll\\_up\\_summary\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5)

## Question: 6

A Developer wants to get access to the standard price book in the org while writing a test class that covers an OpportunityLineItem trigger.

Which method allows access to the price book?

- A. Use Test.getStandardPricebookId() to get the standard price book ID.
- B. Use @IsTest(SeeAllData=true) and delete the existing standard price book.
- C. Use Test.loadData() and a Static Resource to load a standard price book.
- D. Use @TestVisible to allow the test method to see the standard price book.

## Answer: A

### Explanation:

The correct answer is A: Use Test.getStandardPricebookId() to get the standard price book ID. Here's why:

Salesforce test classes operate in isolation from the org's data. This is crucial for reliable and repeatable testing. You can't directly access existing records without explicitly allowing it. Options B, C, and D present solutions that are either incorrect, inefficient, or go against best practices.

Using @IsTest(SeeAllData=true) (Option B) is generally discouraged because it undermines the isolation principle of testing. While it would allow access, it also means your test depends on the state of your org's data, making it brittle and prone to failure if that data changes. Also, deleting the standard price book is impossible and not a practical suggestion.

`Test.loadData()` (Option C) is appropriate for loading custom test data, but the standard price book is considered platform data, managed by Salesforce. Creating a static resource to mimic a standard price book doesn't give you the real standard price book ID required for relationships. You'd still have to establish a relationship to standard objects. It's unnecessarily complex.

`@TestVisible` (Option D) is used to allow test methods to access private or protected members of a class. It doesn't grant access to org data. This is applicable to code visibility, not data accessibility during test execution.

`Test.getStandardPricebookId()` (Option A) is specifically designed by Salesforce to provide a reliable way to access the standard price book ID within a test context. It returns the ID without requiring access to all data in the org, maintaining the isolation of your tests. It's the recommended and most efficient approach to get the ID of the standard price book during test execution. Using this ID, you can create `OpportunityLineItems` that correctly relate to products and the price book, thus covering your `OpportunityLineItem` trigger in your test class. It is designed specifically for test environments.

Therefore, option A is the most appropriate, clean, and Salesforce-recommended way to access the standard price book ID within a test class.

Reference Links:

Salesforce Documentation on Test Methods: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing\\_tools\\_methods.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing_tools_methods.htm)

Salesforce Documentation on `Test.getStandardPricebookId()`: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing\\_utility\\_class.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing_utility_class.htm)

Salesforce Documentation on Isolation of Test Data: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing\\_data\\_access.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing_data_access.htm)

## Question: 7

Which two Apex data types can be used to reference a Salesforce record ID dynamically? (Choose two.)

- A. ENUM
- B. sObject
- C. External ID
- D. String

**Answer: BD**

**Explanation:**

The correct answer is B. `sObject` and D. `String`. Here's why:

**sObject:** An `sObject` is a generic data type representing a Salesforce record. Since every Salesforce record has a unique ID, an `sObject` variable can hold a Salesforce record, and you can retrieve its ID using the `Id` field.

For instance, `Account myAccount = [SELECT Id FROM Account LIMIT 1]; String accountId = myAccount.Id;` demonstrates storing an `Account` record in an `sObject` and accessing its ID.

[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_qs\\_sobject.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_qs_sobject.htm)

**String:** The Salesforce record ID is essentially a text string of 15 or 18 characters (case-sensitive or case-insensitive).

You can directly store and manipulate Salesforce record IDs as `Strings`. For example, `String accountId =`

`'001xxxxxxxxxxxxxx';` This allows for easy storage, comparison, and manipulation of record IDs within Apex code.

[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_datatypes.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_datatypes.htm)

**ENUM:** An ENUM (enumeration) is a data type that represents a fixed set of named values. It is not suitable for storing or representing Salesforce record IDs because record IDs are not predefined, fixed values.

**External ID:** While an External ID is a custom field designated to hold unique identifiers from an external system, it is not an Apex data type. You would typically store an External ID's value as a String. The External ID field helps relate data between Salesforce and an external system.

[https://help.salesforce.com/s/articleView?id=sf.custom\\_field\\_attributes.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.custom_field_attributes.htm&type=5)

## Question: 8

Where can a developer identify the time taken by each process in a transaction using Developer Console log inspector?

- A. Performance Tree tab under Stack Tree panel
- B. Execution Tree tab under Stack Tree panel
- C. Timeline tab under Execution Overview panel
- D. Save Order tab under Execution Overview panel

## Answer: C

### Explanation:

The correct answer is **C. Timeline tab under Execution Overview panel.**

The Developer Console in Salesforce provides robust tools for analyzing the execution of transactions, including Apex code, workflows, and other processes. Understanding the performance bottlenecks within these transactions is crucial for optimizing performance and scalability.

The Execution Overview panel within the Developer Console provides a high-level summary of the transaction's execution. Crucially, the **Timeline tab** within this panel visualizes the time taken by each significant process during the transaction's execution. It presents a chronological view, showcasing the duration of different operations such as database operations (SOQL queries, DML operations), Apex method calls, workflow rule executions, and validation rule firings. This graphical representation makes it very easy to identify time-consuming processes that might be impacting overall performance. By reviewing the timeline, a developer can pinpoint specific areas where optimization efforts should be focused.

Options A, B, and D are incorrect. While the Performance Tree and Execution Tree tabs (A and B) offer valuable insights into the call hierarchy and resource consumption, they don't provide a dedicated, visually intuitive timeline representing the duration of each process. The Save Order tab (D) is generally focused on analyzing the order in which records are saved and doesn't present a time-based visualization of process execution durations. The Timeline view is specifically designed for identifying the time spent in each phase of a transaction, making it the most effective tool for this purpose.

Therefore, the Timeline tab under the Execution Overview panel is the appropriate location for a developer to identify the time taken by each process in a Salesforce transaction using the Developer Console log inspector.

For further research, you can refer to the official Salesforce documentation on the Developer Console:

[Salesforce Developer Console](https://developer.salesforce.com/docs) - This link provides general information about using the Developer Console. Look for sections on analyzing logs and using the Execution Overview panel. (Note: Salesforce documentation URLs can change; search "Salesforce Developer Console" in their help documentation).

## Question: 9

Which two platform features align to the Controller portion of MVC architecture? (Choose two.)

- A.Process Builder actions
- B.Workflow rules
- C.Standard objects
- D.Date fields

### Answer: AB

#### Explanation:

The correct answer is A and B: Process Builder actions and Workflow Rules. These two features represent the "Controller" in Salesforce's implementation of the Model-View-Controller (MVC) architecture. The MVC architecture separates an application into three interconnected parts to achieve modularity and maintainability.

The "Model" represents the data and business logic, which in Salesforce includes standard and custom objects, fields, and validation rules. Options C and D, "Standard objects" and "Date fields," are part of the Model layer, as they represent the structure and type of data.

The "View" is the user interface, what the user sees and interacts with. This includes Visualforce pages, Lightning components, and page layouts.

The "Controller" manages the interaction between the Model and the View. It receives user input (from the View), processes it (using the Model), and updates the View accordingly. Process Builder actions and Workflow rules are designed to automate actions and updates based on specific triggers and conditions. They modify data and initiate processes, essentially controlling the flow of information and updating records in response to user actions or system events. For example, a Process Builder action can update a field on a related object when a record is created, or a Workflow rule can send an email when a case is closed. These actions dictate how the data (Model) changes and may affect the user interface (View).

Essentially, they dictate how the data in the model is affected based on actions. They are the mechanism for changing the data and potentially triggering further actions, thus fitting the Controller role.

Further research:

#### Trailhead: Lightning Web Components and Salesforce Data:

[https://trailhead.salesforce.com/content/learn/modules/lwc/lwc\\_data](https://trailhead.salesforce.com/content/learn/modules/lwc/lwc_data)

Salesforce Developer Documentation: Process Builder:[https://help.salesforce.com/s/articleView?id=sf.process\\_limits.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.process_limits.htm&type=5)

Salesforce Developer Documentation: Workflow Rules:[https://help.salesforce.com/s/articleView?id=sf.workflow\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.workflow_rules.htm&type=5)

## Question: 10

A developer needs to test an Invoicing system integration. After reviewing the number of transactions required for the test, the developer estimates that the test data will total about 2 GB of data storage. Production data is not required for the integration testing.

Which two environments meet the requirements for testing? (Choose two.)

- A.Developer Sandbox
- B.Full Sandbox
- C.Developer Edition

- D.Partial Sandbox
- E.Developer Pro Sandbox

#### Answer: BD

#### Explanation:

The correct answer is B and D. Let's examine why.

**A Full Sandbox** is a replica of your production environment, including all data, metadata, and configurations. This makes it ideal for comprehensive testing scenarios like the invoicing system integration, which necessitates a large data volume (2GB in this case). A Full Sandbox offers enough storage to handle the test data without encountering storage limitations. [https://help.salesforce.com/s/articleView?id=sf.data\\_sandbox\\_environments.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_sandbox_environments.htm&type=5)

**A Partial Sandbox** is another viable option as it allows a sample of your production data. This helps ensure the testing environment closely mirrors production. Critically, you can choose the amount of data copied which gives you the ability to store 2GB needed for your integration testing.

[https://help.salesforce.com/s/articleView?id=sf.data\\_sandbox\\_environments.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_sandbox_environments.htm&type=5)

Conversely, **Developer Edition** and **Developer Pro Sandboxes** have significant storage limitations that would hinder the proposed test. Developer Edition orgs are designed for individual development, not large-scale data integration testing.

**A Developer Sandbox** also lacks the storage capacity and is designed for coding in isolation, not for mirroring Production.

Therefore, a Full Sandbox and Partial Sandbox are the only environments that can accommodate the specified data volume. The Full Sandbox replicates everything, and the Partial Sandbox allows copying a selected subset of data to meet the 2 GB data requirement. The other options do not provide sufficient storage or mirroring capabilities for realistic integration testing.

#### Question: 11

A developer working on a time management application wants to make total hours for each timecard available to application users. A timecard entry has a Master-Detail relationship to a timecard. Which approach should the developer use to accomplish this declaratively?

- A.A Visualforce page that calculates the total number of hours for a timecard and displays it on the page
- B.A Roll-Up Summary field on the Timecard Object that calculates the total hours from timecard entries for that timecard
- C.A Process Builder process that updates a field on the timecard when a timecard entry is created
- D.An Apex trigger that uses an Aggregate Query to calculate the hours for a given timecard and stores it in a custom field

#### Answer: A

#### Explanation:

The correct answer is **B. A Roll-Up Summary field on the Timecard Object that calculates the total hours from timecard entries for that timecard.**

Here's why:

**Roll-Up Summary Fields:** Salesforce's Roll-Up Summary fields are designed specifically for summarizing data from child objects in a Master-Detail relationship. They allow you to perform calculations like SUM, MIN, MAX, and COUNT on related records. In this case, it's perfect for summing the total hours from Timecard Entry records related to a specific Timecard record. This approach is declarative, meaning it can be configured via the user interface without writing any code.

#### Why other options are not ideal:

**A. A Visualforce page:** While a Visualforce page could display the total hours, it's not the best approach for making the data readily available to the application. The calculation would only occur when the page is loaded, and it wouldn't automatically update the Timecard record itself. Using a Visualforce page to calculate and display values is inefficient when a declarative solution such as a Roll-Up Summary field can be utilized.

**C. A Process Builder process:** A Process Builder process could update a field on the timecard. However, it would require more complex logic to calculate the total hours, especially when handling updates and deletions of Timecard Entry records. Plus, Roll-Up Summary fields are specifically designed for this task in Master-Detail relationships, making them a more straightforward and efficient solution.

**D. An Apex trigger:** An Apex trigger could also achieve this, but it involves writing code. Since a declarative solution (Roll-Up Summary field) is available, using Apex would be an unnecessary complexity. Declarative solutions are preferred when possible because they are easier to maintain and understand.

**Declarative Approach:** The prompt specifies the need for a declarative approach. Roll-Up Summary fields fit the bill perfectly because they are configured through the Salesforce Setup menu and don't require any custom coding.

Therefore, using a Roll-Up Summary field is the most efficient and maintainable way to declaratively make total hours available for each timecard.

#### Authoritative Links for Further Research:

**Roll-Up Summary Fields:** [https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_roll\\_up\\_summary\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5)

**Master-Detail Relationship:** [https://help.salesforce.com/s/articleView?id=sf.relationships\\_considerations.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5)

#### Question: 12

A developer encounters APEX heap limit errors in a trigger.

Which two methods should the developer use to avoid this error? (Choose two.)

- A. Use the transient keyword when declaring variables.
- B. Query and store fields from the related object in a collection when updating related objects.
- C. Remove or set collections to null after use.
- D. Use SOQL for loops instead of assigning large queries results to a single collection and looping through the collection.

**Answer: CD**

**Explanation:**

The correct answer is C and D. Apex heap limit errors occur when the total amount of memory allocated to Apex code exceeds the platform's limit. Several strategies can be employed to avoid these errors, and options C and D directly address memory management inefficiencies.

Option C, removing or setting collections to null after use, is crucial because Apex collections, such as Lists

and Maps, can consume a significant amount of heap space. Once a collection is no longer needed, explicitly setting it to null allows the garbage collector to reclaim the memory it was occupying. This practice prevents the accumulation of unused memory, which directly contributes to exceeding the heap limit.

Option D, using SOQL for loops instead of assigning large query results to a single collection, is another fundamental technique for memory optimization. When retrieving a large number of records, assigning the entire result set to a single collection can quickly exhaust the heap space. SOQL for loops process records in batches, limiting the number of records held in memory at any given time. This approach reduces the overall memory footprint of the query operation, mitigating the risk of heap limit errors.

Option A, using the transient keyword, is relevant in the context of Visualforce controllers to prevent data from being saved in the view state, thus reducing its size and impacting performance on the UI side. It doesn't directly impact the Apex heap in the context of triggers, which are server-side processes.

Option B, querying and storing fields from the related object in a collection, can exacerbate the problem it is trying to solve. Storing many records into a collection can cause heap limit issues, especially if you don't need all of the records.

In summary, options C and D are effective strategies for avoiding Apex heap limit errors by promoting efficient memory management through the release of unused collections and the adoption of batch processing for large query results. This ensures that the code operates within the memory constraints imposed by the Salesforce platform.

Further Research:

**Apex Governor Limits:**[https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_gov\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_gov_limits.htm) **Using SOQL for Loops:**[https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_bulk\\_api\\_soql.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_bulk_api_soql.htm)

### Question: 13

Which approach should be used to provide test data for a test class?

- A.Query for existing records in the database.
- B.Execute anonymous code blocks that create data.
- C.Use a test data factory class to create test data.
- D.Access data in @TestVisible class variables.

**Answer: C**

**Explanation:**

The correct approach to provide test data for a test class in Salesforce is to use a test data factory class (option C). This is because test methods should be isolated and not rely on pre-existing data in the organization. Querying for existing records (option A) violates this principle as the data might change, making the test unreliable. Using anonymous code blocks (option B) creates data outside the test context, which can be difficult to manage and maintain, and can also be subject to governor limits. Accessing data in @TestVisible class variables (option D) might seem like a valid option, but these are generally meant for accessing helper methods for complex test logic and can become unwieldy for large amounts of test data.

A test data factory class, on the other hand, provides a dedicated, reusable, and maintainable way to create consistent test data. This ensures that tests are predictable and less prone to failure due to environmental factors. The factory class can create realistic and complex data models tailored specifically for the tests. It also allows you to quickly generate data based on different test scenarios. By centralizing the data creation logic, updates and modifications are easier to manage. This also avoids mixing data with code designed to test functionality. For further information on best practices for testing in Salesforce, refer to the Salesforce

Developer documentation: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing.htm). This promotes clean, reliable, and easily maintainable test suites.

### Question: 14

Which approach should a developer take to automatically add a 'Maintenance Plan' to each Opportunity that includes an 'Annual Subscription' when an opportunity is closed?

- A.Build a OpportunityLineItem trigger that adds a PriceBookEntry record.
- B.Build an OpportunityLineItem trigger to add an OpportunityLineItem record.
- C.Build an Opportunity trigger that adds a PriceBookEntry record.
- D.Build an Opportunity trigger that adds an OpportunityLineItem record.

### Answer: D

#### Explanation:

Here's a detailed justification for why option D is the most appropriate solution:

The core requirement is to automatically create a Maintenance Plan (represented as an OpportunityLineItem) when an Opportunity with an Annual Subscription (also represented as an OpportunityLineItem) is closed.

**The Trigger's Object:** Since we need to act based on the closing of an Opportunity, the trigger should be on the Opportunity object. This allows us to evaluate the related OpportunityLineItems within that closed Opportunity. Options A and B suggesting OpportunityLineItem triggers wouldn't be triggered by the closing of the Opportunity itself, making them unsuitable.

**Creating the Maintenance Plan:** The Maintenance Plan needs to be added as another product linked to the Opportunity. In Salesforce, this relationship is established through the OpportunityLineItem object, which represents a specific product (or service) included in the opportunity.

**Why not PriceBookEntry?** The PriceBookEntry object defines the price of a product in a specific price book. While relevant for pricing, directly adding a PriceBookEntry doesn't create the association between the Opportunity and the Maintenance Plan. You need to create the OpportunityLineItem to link them.

**Event Timing (after update):** Specifically, the trigger should be an "after update" trigger on the Opportunity object. This allows the trigger to run after the Opportunity's status has been updated to "Closed." The logic within the trigger would then check if the Opportunity is closed won, and if an Annual Subscription OpportunityLineItem exists, it would create a new OpportunityLineItem representing the Maintenance Plan.

In summary, an Opportunity trigger allows you to react to the closing of the opportunity, and adding an OpportunityLineItem record directly creates the necessary link representing the addition of the maintenance plan to the opportunity.

#### Authoritative Links:

**Triggers:** [https://trailhead.salesforce.com/content/learn/modules/apex\\_triggers/apex\\_triggers\\_intro](https://trailhead.salesforce.com/content/learn/modules/apex_triggers/apex_triggers_intro)  
**OpportunityLineItem Object:** [https://developer.salesforce.com/docs/atlas.en-us.object\\_reference.meta/object\\_reference/sforce\\_api\\_objects\\_opportunitylineitem.htm](https://developer.salesforce.com/docs/atlas.en-us.object_reference.meta/object_reference/sforce_api_objects_opportunitylineitem.htm)

## Question: 15

Which two statements are true about using the @testSetup annotation in an Apex test class? (Choose two.)

- A.The @testSetup annotation cannot be used when the @isTest(SeeAllData=True) annotation is used.
- B.Test data is inserted once for all test methods in a class.
- C.Records created in the @testSetup method cannot be updated in individual test methods.
- D.The @testSetup method is automatically executed before each test method in the test class is executed.

**Answer: AB**

**Explanation:**

Here's a detailed justification for why options A and B are the correct statements regarding the @testSetup annotation in Apex test classes:

**Justification:**

The @testSetup annotation plays a crucial role in setting up test data efficiently in Apex tests. Its purpose is to create a consistent baseline of data that all test methods within a class can utilize.

**A. The @testSetup annotation cannot be used when the @isTest(SeeAllData=True) annotation is used.**

This statement is correct because using @isTest(SeeAllData=true) grants the test class access to all data within the organization, bypassing the data isolation enforced in testing. With @isTest(SeeAllData=true), the test class can directly access and manipulate existing org data. The @testSetup annotation is specifically designed for creating test data within the testing context, when you're not using SeeAllData. Combining them is redundant and logically contradictory. It can also lead to unpredictable test outcomes, because your tests would then depend on potentially volatile org data which defeats the purpose of isolated testing.

**B. Test data is inserted once for all test methods in a class.**

This statement accurately describes the behavior of the @testSetup annotation. The method annotated with @testSetup is executed once before any of the test methods within the class are run. This allows you to efficiently create a base set of data that each test method can then use or modify as needed. This dramatically improves test execution speed compared to creating data in each test method individually. Each test method gets a fresh copy of the data created by the @testSetup method. The changes made to the data in one test method don't persist to the other test methods.

**Why the other options are incorrect:**

**C. Records created in the @testSetup method cannot be updated in individual test methods.** This is incorrect. The records created in @testSetup can be updated within the individual test methods. Each test method receives a fresh copy of the @testSetup data.

**D. The @testSetup method is automatically executed before each test method in the test class is executed.** This is incorrect. The @testSetup method is executed only once before all the tests run, not before each individual test method runs.

**Authoritative Links for Further Research:**

**Apex Testing:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing.htm)

**@testSetup Annotation:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing\\_setup.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing_setup.htm)

**@isTest Annotation:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apex\\_classes\\_annotation\\_isTest.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apex_classes_annotation_isTest.htm)

In summary, `@testSetup` enables efficient test data setup, but is incompatible with `SeeAllData=true`. Data created by `@testSetup` is available and mutable in each individual test method, and the method only runs once per class.

## Question: 16

What is the requirement for a class to be used as a custom Visualforce controller?

- A. Any top-level Apex class that has a constructor that returns a `PageReference`
- B. Any top-level Apex class that extends a `PageReference`
- C. Any top-level Apex class that has a default, no-argument constructor
- D. Any top-level Apex class that implements the controller interface

**Answer: C**

### Explanation:

The correct answer is C: Any top-level Apex class that has a default, no-argument constructor.

Visualforce relies on a convention-over-configuration approach when instantiating controllers. When a Visualforce page specifies a controller, the platform attempts to create an instance of that class. The platform needs a predictable way to instantiate the controller, which is achieved through a default constructor. A default constructor is a constructor that takes no arguments. If a class doesn't explicitly define a constructor, the compiler automatically generates a default no-argument constructor. However, if a class does define a constructor with arguments, you must explicitly define a no-argument constructor if you want your class to be usable as a Visualforce controller.

Option A is incorrect because a constructor returning a `PageReference` is generally used for redirecting the user after some action, not for the initial instantiation of the controller. Although `PageReference` is used for navigation, the constructor's return type does not determine if a class can act as a controller.

Option B is incorrect because Apex classes acting as Visualforce controllers do not need to extend the `PageReference` class. `PageReference` is a data type representing a page reference. Classes can manipulate `PageReference` objects to navigate users to different pages, but inheritance is not a prerequisite.

Option D is incorrect. Apex does not have a controller interface that must be implemented like other programming languages, and implementing such an interface is not how you make a class a controller in Salesforce. The presence of a no-argument constructor is the important characteristic.

In essence, Visualforce needs a consistent and straightforward way to create an instance of the controller. The default no-argument constructor provides this mechanism. Without it, the Visualforce runtime wouldn't know how to instantiate the controller when the page is loaded, leading to runtime errors.

Relevant resource:

Salesforce Apex Developer Guide on Visualforce Controllers: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_controller.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_controller.htm)

## Question: 17

A Visualforce page is required for displaying and editing Case records that includes both standard and custom functionality defined in an Apex class called `myControllerExtension`.

The Visualforce page should include which `<apex:page>` attribute(s) to correctly implement controller

functionality?

- A.controller=Case and extensions=myControllerExtension
- B.extensions=myControllerExtension
- C.controller=myControllerExtension
- D.standardController=Case and extensions=myControllerExtension

#### Answer: D

#### Explanation:

The correct answer is D because it accurately reflects how to incorporate both standard Salesforce functionality and custom logic defined in an Apex controller extension within a Visualforce page.

Let's break down why:

**standardController="Case":** This attribute is crucial when the Visualforce page needs to interact directly with a standard Salesforce object, such as "Case" in this scenario. It allows the page to leverage built-in Salesforce functionality for data access and manipulation related to Case records, such as pre-built save, edit, and delete actions. This avoids having to manually code these fundamental operations from scratch. It essentially instantiates a standard controller for the "Case" object, providing a baseline functionality. (See:

[https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages\\_controller.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages_controller.htm))

**extensions="myControllerExtension":** This attribute allows you to supplement or override the standard controller's behavior with custom logic defined in an Apex class. In this case, *myControllerExtension* is the name of the Apex class providing custom functionality beyond what the standard "Case" controller offers. Extensions are useful for adding specific business rules, calculations, or interactions that are not part of the standard Salesforce functionality. The extension constructor often receives a reference to the standard controller allowing it to access and manipulate the underlying data. (See:

[https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages\\_controller\\_extension.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages_controller_extension.htm))

Option A is incorrect because using `controller="Case"` attempts to use the "Case" object as a custom controller, which is not its intended purpose. It would expect an Apex class named "Case," which wouldn't align with Salesforce's object structure. It also fails to declare the use of the extension.

Option B is insufficient because it only includes the controller extension but doesn't specify a standard controller. Without a standard controller, the page would lack the basic functionality for interacting with Case records, such as automatically retrieving and saving data.

Option C is incorrect because it attempts to directly assign the custom extension as the main controller. While you can use a custom controller, using a standard controller along with extension is the appropriate solution when building upon standard functionality. This approach bypasses the standard controller and requires implementing all the basic data handling logic oneself.

Therefore, only option D correctly specifies both the standard controller to handle standard Case operations and the controller extension to include custom functionality. This allows the Visualforce page to display, edit, and enhance Case records with the required business logic.

#### Question: 18

A newly hired developer discovers that there are multiple triggers on the case object. What should the developer consider when working with triggers?

- A.Developers must dictate the order of trigger execution.

- B.Trigger execution order is based on creation date and time.
- C.Unit tests must specify the trigger being tested.
- D.Trigger execution order is not guaranteed for the same sObject.

**Answer: D**

**Explanation:**

The correct answer is D because Salesforce trigger execution order isn't guaranteed for the same SObject, when multiple triggers are present. This inherent lack of control over execution sequence can lead to unpredictable behavior and potential data integrity issues if triggers depend on specific actions of other triggers. Option A is incorrect as Salesforce doesn't allow developers to definitively dictate the order of trigger execution in a production environment. While you can influence the order to some extent, it's not a guaranteed mechanism. Option B is also incorrect; creation date and time of the trigger have no bearing on the order of execution. Option C regarding unit tests focusing on specific triggers is a good practice for modular testing, it doesn't address the core problem of unpredictable trigger execution order. Given this lack of control, developers must prioritize creating triggers that are independent, bulkified, and governor limits aware to mitigate potential issues. Applying a trigger framework can also help manage multiple triggers on a single object. To ensure predictable results and minimize potential conflicts, aim for independent, self-contained triggers that avoid relying on the side effects of other triggers.

**Supporting Resources:**

**Salesforce Triggers:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_triggers.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers.htm)

**Execution Governors and Limits:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_gov\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_gov_limits.htm)

**Apex Best Practices:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_triggers\\_best\\_practices.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers_best_practices.htm)

**Question: 19**

How should a developer prevent a recursive trigger?

- A.Use a one trigger per object pattern.
- B.Use a static Boolean variable.
- C.Use a trigger handler.
- D.Use a private Boolean variable.

**Answer: B**

**Explanation:**

The correct answer is B: Use a static Boolean variable. Recursive triggers, where a trigger inadvertently causes itself to fire again and again, can lead to governor limit exceptions and transaction rollbacks in Salesforce. Preventing recursion is a crucial aspect of robust trigger development.

A static Boolean variable provides a simple and effective mechanism for breaking the recursive loop. Because static variables are scoped to the entire execution context of a transaction and not just a single trigger execution, they retain their value across multiple trigger invocations within the same transaction.

Here's why the other options are less ideal:

**A. Use a one trigger per object pattern:** While the one-trigger-per-object pattern (also known as trigger

framework) is beneficial for code organization and maintainability, it doesn't inherently prevent recursion. It provides a central location to manage trigger logic but still requires a mechanism to block re-entry. **C. Use a trigger handler:** Trigger handlers, like the one-trigger-per-object pattern, help organize trigger logic but don't, on their own, prevent recursion. They are a structural approach, not a preventative measure. You'd still need a mechanism like a static variable within the handler.

**D. Use a private Boolean variable:** A private Boolean variable, declared within the trigger itself, would be reset with each trigger execution. Each time the trigger fires, a new private variable is created, initialized to false, and then potentially set to true, meaning it won't stop the recursive loop. It's scoped only to a single execution.

Using a static Boolean variable works as follows: Before performing the main logic of the trigger, the trigger checks the value of the static Boolean. If the static variable is false (its initial value), the trigger executes its intended logic and sets the static variable to true. This ensures that the logic executes only the first time the trigger fires within a transaction. Subsequent trigger invocations within the same transaction will find the static variable set to true, causing the trigger logic to be skipped. Thus, the recursion is prevented because the trigger no longer attempts to update fields that cause the trigger to fire again. This approach is lightweight, easily implemented, and directly addresses the problem of uncontrolled recursion within a single transaction.

Here are some resources for further research:

**Apex Triggers:** [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_triggers.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_triggers.htm) **Execution**

**Governors and Limits:** [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_gov\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_gov_limits.htm)

**Trigger Design Patterns for Lightning Platform:** (Search for "recursive trigger prevention" within this document) [https://developer.salesforce.com/docs/files/en-us/apex\\_patterns.pdf](https://developer.salesforce.com/docs/files/en-us/apex_patterns.pdf)

## Question: 20

Which three options can be accomplished with formula fields? (Choose three.)

- A. Generate a link using the HYPERLINK function to a specific record.
- B. Display the previous value for a field using the PRIORVALUE function.
- C. Determine if a datetime field value has passed using the NOW function.
- D. Return and display a field value from another object using the VLOOKUP function.
- E. Determine which of three different images to display using the IF function.

## Answer: ACE

### Explanation:

Let's break down why options A, C, and E are valid uses of formula fields in Salesforce, and why options B and D are not.

**A. Generate a link using the HYPERLINK function to a specific record:** Formula fields can indeed create dynamic hyperlinks. The HYPERLINK function allows you to construct URLs based on field values and other criteria. This is useful for linking to related records, external websites, or even Salesforce pages within the application. The result is a clickable link directly displayed within the field. [Salesforce Formula Operators and Functions: HYPERLINK](#)

**C. Determine if a datetime field value has passed using the NOW function:** Formula fields can perform date and time calculations. The NOW() function returns the current date and time, which can then be compared against other date/time fields to determine if a deadline or event has already occurred. Using functions like IF in conjunction with date/time calculations offers flexibility to determine and display status based on

**E. Determine which of three different images to display using the IF function:** Formula fields can render images based on certain conditions. The IMAGE function displays an image from a specified URL. You can combine this with the IF function (or nested IF functions) to determine which image URL to use based on various criteria. This allows for dynamic visual cues within your Salesforce instance. [Salesforce Formula Operators and Functions: IMAGE](#)

Now, let's discuss why B and D are incorrect:

**B. Display the previous value for a field using the PRIORVALUE function:** The PRIORVALUE function can be used in Salesforce, but only within Workflow Rule field updates and Approval Processes. Formula fields, by definition, are calculated on-the-fly and do not retain historical values for display.

**D. Return and display a field value from another object using the VLOOKUP function:** Salesforce doesn't offer a VLOOKUP function directly within formula fields. While VLOOKUP is a common function in spreadsheet software, Salesforce uses a different method to access related object data. The correct way to achieve this in Salesforce is through relationship fields (lookup, master-detail) and by using the dot notation to traverse the relationship (e.g., Account.Name to access the Account Name from a Contact's formula field). While related data can be brought in, there is no explicit VLOOKUP function to do so. Instead, one must use the relationship's name.

In summary, formula fields are ideal for generating dynamic content like hyperlinks and images based on calculations and conditions. Date/time manipulation is a key function. They are not, however, the correct place for accessing the previous value of a field or for performing spreadsheet-style lookups to external objects. Those are implemented using other mechanisms.

## Question: 21

What is a capability of the <ltng:require> tag that is used for loading external Javascript libraries in Lightning Component? (Choose three.)

- A. Loading files from Documents.
- B. One-time loading for duplicate scripts.
- C. Specifying loading order.
- D. Loading scripts in parallel.
- E. Loading externally hosted scripts.

**Answer: BCD**

**Explanation:**

The correct answer is BCD. Let's break down why:

**B. One-time loading for duplicate scripts:** The <ltng:require> tag ensures that if the same JavaScript library is included multiple times within different components in a Lightning application, it is only loaded once. This prevents conflicts and optimizes performance by avoiding redundant script loading.

**C. Specifying loading order:** The <ltng:require> tag allows developers to explicitly define the order in which external JavaScript libraries are loaded. This is crucial when certain libraries have dependencies on others. The afterScriptsLoaded attribute can be used to execute code after all required scripts have been loaded in the specified order.

**D. Loading scripts in parallel:** While the order of loading can be specified, <ltng:require> can, to some degree,

load the scripts in parallel if there aren't explicit dependencies outlined. The browser decides how to best fetch the resources.

Now, let's look at why the incorrect options are wrong:

**A. Loading files from Documents:** While you can technically store static resources like JavaScript files in Salesforce Documents, `<ltng:require>` primarily leverages static resources for loading external JavaScript libraries.

**E. Loading externally hosted scripts:** The `<ltng:require>` tag is designed for static resources uploaded to Salesforce, not externally hosted scripts. To include externally hosted scripts, it's generally better to inject the script tag dynamically into the component's markup via JavaScript.

Here are some resources to learn more:

[ltng:require Documentation](#)  
[Static Resources](#)

## Question: 22

A Platform Developer needs to write an Apex method that will only perform an action if a record is assigned to a specific Record Type.

Which two options allow the developer to dynamically determine the ID of the required Record Type by its name? (Choose two.)

- A. Make an outbound web services call to the SOAP API.
- B. Hardcode the ID as a constant in an Apex class.
- C. Use the `getRecordTypeInfosByName()` method in the `DescribeSObjectResult` class.
- D. Execute a SOQL query on the `RecordType` object.

## Answer: CD

### Explanation:

The correct answer is C and D because they provide dynamic ways to retrieve a Record Type ID by its name within Apex.

**Option C: `getRecordTypeInfosByName()`** is the correct approach. The `DescribeSObjectResult` class provides methods for retrieving metadata about an `SObject`, including Record Types. The `getRecordTypeInfosByName()` method specifically returns a map of Record Type names to `RecordTypeInfo` objects. You can then use the Record Type name as the key to get the corresponding `RecordTypeInfo` object and access its ID. This is a dynamic approach, as it doesn't require hardcoding IDs and is less susceptible to breaking if Record Type IDs change in different environments (e.g., sandbox vs. production).

**Option D: Executing a SOQL query on the RecordType object** is also a valid method. You can use a SOQL query to retrieve the Record Type ID based on its name. For example: `SELECT Id FROM RecordType WHERE Name = 'Your Record Type Name' AND SObjectType = 'Your Object Name'`. This query dynamically fetches the ID based on the criteria, avoiding the need to hardcode. The `SObjectType` filter is crucial to ensure you are getting the correct Record Type for your particular object.

### Why other options are incorrect:

**Option A: Make an outbound web services call to the SOAP API:** This is unnecessarily complex. Using the `DescribeSObjectResult` or a SOQL query are much more straightforward and efficient methods for getting Record Type IDs within Apex. SOAP API calls introduce overhead and complexity.

**Option B: Hardcode the ID as a constant in an Apex class:** This is not a dynamic solution. Hardcoding IDs is strongly discouraged because IDs can change when moving code between environments (e.g., from a sandbox to production). It's not a maintainable practice.

**In summary**, retrieving Record Type IDs dynamically is best achieved via `getRecordTypeInfosByName()` or a SOQL query on the `RecordType` object. These methods offer flexibility and maintainability by avoiding hardcoded values and adapting to potential ID changes across different Salesforce environments.

**Authoritative Links:**

**DescribeSObjectResult Class:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_methods\\_system\\_describe\\_sobject\\_result.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_methods_system_describe_sobject_result.htm) **SOQL and SOSL Queries:** [https://developer.salesforce.com/docs/atlas.en-us.soql\\_sosl.meta/soql\\_sosl/sforce\\_soql\\_using.htm](https://developer.salesforce.com/docs/atlas.en-us.soql_sosl.meta/soql_sosl/sforce_soql_using.htm)

**Question: 23**

A developer has the controller class below.

```
public with sharing class myFooController {  
    public integer prop { get; private set; }
```

Which code block will run successfully in an execute anonymous window?

- A.myFooController m = new myFooController(); System.assert(m.prop !=null);
- B.myFooController m = new myFooController(); System.assert(m.prop ==0);
- C.myFooController m = new myFooController(); System.assert(m.prop ==null);
- D.myFooController m = new myFooController(); System.assert(m.prop ==1);

**Answer: C**

**Explanation:**

C is correct answer The reason is that the value of prop variable is never defined in the constructor of controller hence it is null.

**Question: 24**

In a single record, a user selects multiple values from a multi-select picklist. How are the selected values represented in Apex?

- A.As a `List<String>` with each value as an element in the list
- B.As a `String` with each value separated by a comma
- C.As a `String` with each value separated by a semicolon
- D.As a `Set<String>` with each value as an element in the set

**Answer: C**

**Explanation:**

The correct answer is C: As a `String` with each value separated by a semicolon.

When dealing with multi-select picklists in Salesforce, the selected values are stored as a single string field in the database. This string is not a structured data type like a List or a Set. Instead, Salesforce concatenates the selected values together using a semicolon (:) as a delimiter. Therefore, when querying a record that contains values selected from a multi-select picklist field in Apex, the field will be retrieved as a String where the individual selections are semicolon-separated.

Options A and D are incorrect because Salesforce does not automatically parse the multi-select picklist field into a List or a Set. While you could manually split the string into a List or Set in Apex using the `String.split('')` method, the underlying representation of the data as stored in the database, and therefore retrieved directly when querying the record, is a semicolon-delimited String.

Option B is incorrect because, although values are represented as a String, a comma is not used as the standard delimiter. Salesforce specifically uses a semicolon (:) to separate the values in the multi-select picklist field. This choice likely aims to avoid conflicts, as commas might naturally occur within some of the picklist values themselves.

In summary, when you retrieve data from a Salesforce record containing values selected from a multi-select picklist through Apex, you'll receive a String where the individual selections are separated by semicolons. You can then use Apex string manipulation methods to parse the string into a more useful data structure if required by your application logic.

Authoritative Resources:

**Salesforce Help - Define Custom Picklist Fields:** [https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_picklist\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_picklist_fields.htm&type=5) (Although this doesn't explicitly state the semicolon, it details multi-select picklist functionality)

**Apex Developer Guide - String Class:** [https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex\\_methods\\_system\\_string.htm](https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex_methods_system_string.htm) (Useful for understanding how to manipulate the String value retrieved from the field)

## Question: 25

A developer writes the following code:

```
List<Account> acc = [SELECT Id FROM Account LIMIT 10];
What is the result of the debug statement?
Delete acc;
Database.emptyRecycleBin(acc);
A.1,100
System.debug(Limits.getDMLStatements() +', '+ Limits.getLimitDMLStatements());
C.2,150
D.2,200
```

**Answer: C**

**Explanation:**

Correct answer is C:2, 150.

## Question: 26

What are two valid options for iterating through each Account in the collection List<Account> named AccountList? (Choose two.)

- A.for (Account theAccount : AccountList) {
- B.for(AccountList) {
- C.for (List L : AccountList) {
- D.for (Integer i=0; i < AccountList.Size(); i++) {

#### Answer: AD

#### Explanation:

Let's break down why options A and D are the correct ways to iterate through a List<Account> in Apex, and why options B and C are incorrect.

#### Option A: **for (Account theAccount : AccountList) ...**

This is a standard "for-each" loop, perfectly suited for iterating over collections. Apex, like Java, supports this enhanced for loop. The loop automatically iterates through each element in AccountList. In each iteration, the current Account object is assigned to the variable theAccount, making it directly accessible within the loop's body. This is a concise and readable way to access each Account. There's no manual indexing involved. This approach aligns with the best practices for iterating over collections.

#### Option D: **for (Integer i=0; i < AccountList.Size(); i++) ...**

This is a traditional "for" loop using an index. The loop starts with  $i = 0$  and continues as long as  $i$  is less than the number of Account objects in AccountList (obtained using the `Size()` method). Inside the loop, you would typically access the Account at index  $i$  using `AccountList.get(i)`. This approach is also valid for iterating through the list, although slightly more verbose than the for-each loop. This offers more control as you can manipulate the loop index.

#### Why Option B is incorrect: **for(AccountList) ...**

This syntax is completely invalid in Apex. A for loop requires either a variable declaration and initialization (like in option D) or a variable declaration along with the collection to iterate over (like in option A). Simply specifying the collection name doesn't provide the loop with the information needed to iterate correctly.

#### Why Option C is incorrect: **for (List L : AccountList) ...**

This option is incorrect because it attempts to assign each Account object to a List variable named L. AccountList is a list of Account objects, not a list of List objects. Therefore, the type mismatch between List and Account will result in a compilation error. The loop is expecting a List object for each iteration, but it's receiving an Account object.

In summary, options A and D provide two valid ways to traverse the List<Account>, while options B and C contain syntax errors or type mismatches.

#### Authoritative Links:

**Apex Collections:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/langCon\\_apex\\_collections.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/langCon_apex_collections.htm) **Apex For**

**Loops:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/langCon\\_apex\\_statements.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/langCon_apex_statements.htm)

## Question: 27

Given:

Map<ID, Account> accountMap = new Map<ID, Account> ([SELECT Id, Name FROM Account]); What are three valid Apex loop structures for iterating through items in the collection? (Choose three.)

- A.for (ID accountID : accountMap.keySet()) {
- B.for (Account accountRecord : accountMap.values()) {
- C.for (Integer i=0; i < accountMap.size(); i++) {
- D.for (ID accountID : accountMap) {
- E.for (Account accountRecord : accountMap.keySet()) {

**Answer: ABC**

**Explanation:**

The correct answer is ABC. Let's break down why:

**A. for (ID accountID : accountMap.keySet()) ...** : This is a valid way to iterate through the keys of the accountMap. accountMap.keySet() returns a Set<ID> containing all the Account IDs in the map. The for loop then iterates through each ID in this set. This is useful if you only need the IDs to perform other operations.

**B. for (Account accountRecord : accountMap.values()) ...** : This approach iterates directly through the values of the accountMap. accountMap.values() returns a List<Account> containing all the Account records stored in the map. The for loop iterates through each Account record directly, providing access to all of its fields (like Name, etc.). This is suitable when you need to work with the Account records themselves.

**C. for (Integer i=0; i < accountMap.size(); i++) ...** : While syntactically valid Java-like, this approach is generally discouraged and inefficient for Maps in Apex (and many other languages). It attempts to iterate based on an index, similar to an array. However, Maps are not inherently indexed. To use this method effectively, you would need to access elements using accountMap.values().toArray()[i], which is inefficient because it requires converting the map values to an array each time. Furthermore, Map iteration order isn't guaranteed. It's better to use enhanced for loops, such as options A and B, or forEach() methods. This solution is still valid, albeit in-efficient.

**D. for (ID accountID : accountMap) ...** : This is incorrect. You cannot directly iterate over a Map using a simple for-each loop assigning the keys to an ID variable. The for-each construct expects an iterable collection (like a List or Set) but not the Map itself.

**E. for (Account accountRecord : accountMap.keySet()) ...** : This is incorrect. accountMap.keySet() returns a Set<ID>, not a Set<Account>. Therefore, you can't directly iterate over it assigning the elements to an Account variable, because you are trying to assign an ID to an Account object. This will result in a compilation error (or a runtime error if you try to cast).

**In summary, A and B are the most standard and efficient ways to iterate through the keys or values of a Map in Apex. C while valid, is discouraged due to it's potential for inefficiency.**

**Authoritative Links:**

Salesforce Apex Collections: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/langCon\\_apex\\_collections.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/langCon_apex_collections.htm)

Salesforce Apex Maps: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_methods\\_system\\_map.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_methods_system_map.htm)

## Question: 28

Universal Containers wants Opportunities to be locked from editing when reaching the Closed/Won stage. Which two strategies should a developer use to accomplish this? (Choose two.)

- A.Use a Visual Workflow.
- B.Use a validation rule.
- C.Use the Process Automation Settings.
- D.Use a Trigger.

**Answer: BD**

## Question: 29

How should a developer make sure that a child record on a custom object, with a lookup to the Account object, has the same sharing access as its associated account?

- A.Create a Sharing Rule comparing the custom object owner to the account owner.
- B.Create a validation rule on the custom object comparing the record owners on both records.
- C.Include the sharing related list on the custom object page layout.
- D.Ensure that the relationship between the objects is Master-Detail.

**Answer: D**

### Explanation:

The correct answer is D: Ensure that the relationship between the objects is Master-Detail.

A Master-Detail relationship ensures that the child record (the custom object in this case) inherits the security settings of the parent record (the Account). This is a fundamental aspect of how Salesforce handles data security and access control in a master-detail relationship. If an Account is accessible to a user, the child records related to that account through the master-detail relationship will automatically be accessible to the same user, based on the sharing rules applied to the master object.

Option A is incorrect because Sharing Rules primarily manage access across different users or groups of users. While they could be configured to achieve a similar outcome, they introduce unnecessary complexity and administrative overhead compared to a Master-Detail relationship. You would have to define the rule and maintain it, which is less efficient than the implicit behavior of Master-Detail relationships.

Option B, validation rules, are for data validation and integrity. They don't impact sharing settings or access control. While a validation rule could potentially prevent creation if the owners don't match, this doesn't enforce the desired inheritance of access.

Option C, including the Sharing related list, allows users with the "Modify All Data" or "View All Data" permission to see who has access to a particular record through manual sharing. This doesn't enforce the sharing behavior required. It's useful for troubleshooting sharing issues, but doesn't propagate the master record's sharing to the detail record.

In essence, the Master-Detail relationship is the most direct and Salesforce-native mechanism for ensuring a child object inherits the sharing access of its parent, making it the most efficient and effective solution. This avoids manual configuration and aligns with Salesforce's declarative security model.

For further research, see the Salesforce help documentation on:

**Relationships Between Objects:**<https://help.salesforce.com/s/articleView?>

[id=sf.relationships\\_considerations.htm&type=5](#)

**Master-Detail Relationship Fields:**[https://help.salesforce.com/s/articleView?](https://help.salesforce.com/s/articleView)

[id=sf.relationships\\_considerations.htm&type=5](#)

**Controlling Access Using Hierarchies:**[https://help.salesforce.com/s/articleView?](https://help.salesforce.com/s/articleView)

[id=sf.security\\_controlling\\_access\\_using\\_hierarchies.htm&type=5](#)

## Question: 30

An org has a single account named 'NoContacts' that has no related contacts. Given the query:

`List<Account> accounts = [Select ID, (Select ID, Name from Contacts) from Account where Name='NoContacts'];` What is the result of running this Apex?

- A.accounts[0].contacts is invalid Apex.
- B.accounts[0].contacts is an empty Apex.
- C.accounts[0].contacts is Null.
- D.A QueryException is thrown.

## Answer: C

### Explanation:

Here's a detailed justification for why the answer is C: accounts[0].contacts is Null.

The Salesforce Object Query Language (SOQL) query retrieves a list of accounts named 'NoContacts'. Within the query, a subquery (Select ID, Name from Contacts) attempts to fetch the related contacts for each account. However, the crucial piece of information is that the 'NoContacts' account has no related contacts.

When a SOQL query includes a child relationship query (like the Contacts subquery in this case) and there are no child records related to a parent record, Salesforce does not return an empty list. Instead, the child relationship field (in this case, accounts[0].contacts) is set to null. This behavior is essential to understand when working with parent-child relationships in SOQL.

Option A is incorrect because accounts[0].contacts is valid Apex, allowing access to related records or the null value if none exist. Option B is incorrect because if there were no related contacts, the child relationship wouldn't be represented by an empty List, but will be null. Option D is incorrect because the query itself is syntactically correct and executable, and the absence of related records doesn't trigger a QueryException. A QueryException usually occurs due to errors in the query syntax, such as invalid field names or relationship names, or governor limits being exceeded.

In summary, because the 'NoContacts' account has no related contacts, the subquery does not find any contact records. Therefore, the accounts[0].contacts field is assigned the value null, signifying the absence of related Contact records. This null value can then be checked in Apex code to determine if any related Contacts exist. For further research, refer to the Salesforce SOQL documentation, specifically the sections on relationship queries and understanding query results.

**SOQL and SOSL Queries:**[https://developer.salesforce.com/docs/atlas.en-us.soql\\_sosl.meta/soql\\_sosl/sforce\\_soql\\_understanding\\_relationship\\_names.htm](https://developer.salesforce.com/docs/atlas.en-us.soql_sosl.meta/soql_sosl/sforce_soql_understanding_relationship_names.htm) **Apex and SOQL:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/langCon\\_apex\\_SOQL.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/langCon_apex_SOQL.htm)

## Question: 31

A platform developer at Universal Containers needs to create a custom button for the Account object that, when

clicked, will perform a series of calculations and redirect the user to a custom Visualforce page. Which three attributes need to be defined with values in the `<apex:page>` tag to accomplish this? (Choose three.)

- A.action
- B.renderAs
- C.standardController
- D.readOnly
- E.extensions

#### Answer: ACE

#### Explanation:

The correct answer is ACE. Let's break down why each option is crucial for achieving the desired outcome.

**A. action:** The `action` attribute within the `<apex:page>` tag is essential because it specifies the controller method that will be executed when the page loads (or in this case, is redirected to). This method is where the "series of calculations" are performed. Without the `action` attribute pointing to a controller method, the calculations would not be triggered automatically upon redirection. It essentially sets up the initial server-side processing.

**C. standardController:** The `standardController` attribute allows the Visualforce page to leverage the standard Salesforce controller for the `Account` object. This is important as it provides built-in functionality for accessing and manipulating `Account` data, which is likely required for the calculations. Linking the page to the standard controller simplifies data retrieval and manipulation, which is often needed when performing calculations.

**E. extensions:** The `extensions` attribute is necessary to define a custom controller extension. This extension will contain the logic for performing the complex calculations and the redirection to the Visualforce page. The extension provides a custom method, which is then referenced from the `action` attribute of the `<apex:page>` tag.

Options B and D are not crucial in this scenario. The `renderAs` attribute (B) controls how the page is rendered (e.g., as a PDF), which isn't needed for a simple redirection and calculation scenario. The `readOnly` attribute (D) optimizes performance by indicating that the page will only display data, not modify it, which is not relevant when calculations need to be performed.

In summary, `action` triggers the calculations, `standardController` provides access to the `Account` object, and `extensions` enable the custom logic implementation. These three attributes work together to perform calculations and redirect the user to the Visualforce page after clicking the custom button.

Authoritative Links:

[Visualforce Page Attributes](#)

[Visualforce Controllers](#)

#### Question: 32

Using the Schema Builder, a developer tries to change the API name of a field that is referenced in an Apex test class. What is the end result?

- A.The API name is not changed and there are no other impacts.
- B.The API name of the field and the reference in the test class is changed.
- C.The API name of the field is changed, and a warning is issued to update the class.

D.The API name of the field and the reference in the test class is updated.

#### Answer: A

#### Explanation:

The correct answer is A: The API name is not changed and there are no other impacts.

Salesforce Schema Builder is a visual tool for designing and modifying Salesforce data models, including objects and fields. While it allows for easy creation and modification of schema elements, it also incorporates safeguards to prevent unintended consequences of changes, especially concerning existing code.

Crucially, attempting to change the API name of a field via Schema Builder when that field is referenced in Apex code, including test classes, will **not** proceed. Salesforce detects this dependency. The API name change is blocked precisely because the field is referenced in Apex code. This is a core safety mechanism to prevent code breakage.

The system's behavior stems from the inherent dependency Apex code has on the API names of fields and other metadata elements. Changing an API name without updating the corresponding code would immediately render that code invalid and likely cause compile-time or runtime errors. Salesforce enforces strong typing and metadata integrity to ensure reliable application behavior.

The Schema Builder is designed to prevent these errors by preventing potentially breaking changes. Instead of silently changing the API name (potentially creating chaos) or attempting automatic code updates (which can be error-prone), it simply prevents the change from happening. This ensures that the developer is aware of the dependencies and can then address them in a controlled manner.

The developer would need to first remove the reference from the test class (or any other Apex code referencing the field) before they can successfully change the API name via Schema Builder. If the developer still want to change the API name, they can choose to deprecate the field, create a new field with a different name and then update the references in the apex code.

The absence of change to the test class itself underscores that Schema Builder doesn't automatically refactor Apex code. The warning would not be issued if it's not going to change, and that's why option C is wrong. Options B and D suggest an auto-refactor which is incorrect.

Further resources for understanding Salesforce Schema Builder and Apex code dependencies:

Salesforce Documentation: [https://help.salesforce.com/s/articleView?id=sf.schema\\_builder.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.schema_builder.htm&type=5) Apex  
Developer Guide: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_intro.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_intro.htm)

#### Question: 33

When is an Apex Trigger required instead of a Process Builder Process?

- A.When a record needs to be created
- B.When multiple records related to the triggering record need to be updated
- C.When a post to Chatter needs to be created
- D.When an action needs to be taken on a delete or undelete, or before a DML operation is executed.

#### Answer: D

#### Explanation:

Apex Triggers are necessary when Process Builder Processes are insufficient to handle specific automation requirements within Salesforce. Option D, stating that an Apex Trigger is required "When an action needs to be taken on a delete or undelete, or before a DML operation is executed," is the correct answer because Process Builder lacks the ability to operate before record deletion or undeletion. Similarly, Process Builder has limited pre-DML operation manipulation.

Process Builder excels at automating simple workflows such as record creation (Option A), updating related records (Option B), and posting to Chatter (Option C). However, Process Builder operates after a record has been created or updated, meaning that you cannot use it to change the values of the incoming record's fields before they are saved to the database.

Apex Triggers are more powerful and granular, providing access to before and after insert, update, and delete events. This capability is crucial for implementing complex business logic, validations, or data transformations that must occur before data is committed to the database. Triggers also allow developers to interact with and override the save or delete operation. For example, an Apex trigger can prevent deletion based on complex criteria. This is beyond the capability of the declarative Process Builder. Also, Triggers are required for complex exception handling and bulk operations.

In summary, while Process Builder provides a user-friendly, point-and-click approach for many automation tasks, Apex Triggers are essential when deeper control, pre-DML manipulation, or operations on delete and undelete events are required. The more control and complexity required, the more important Apex Triggers become.

Further Research:

1. Salesforce Apex Triggers: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_triggers.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers.htm)
2. Salesforce Process Builder: [https://help.salesforce.com/s/articleView?id=sf.process\\_limits.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.process_limits.htm&type=5)
3. Triggers vs. Process Builder vs. Flows: [https://trailhead.salesforce.com/content/learn/modules/business\\_process\\_automation/business\\_process](https://trailhead.salesforce.com/content/learn/modules/business_process_automation/business_process)

## Question: 34

A developer needs to join data received from an integration with an external system with parent records in Salesforce. The data set does not contain the Salesforce IDs of the parent records, but it does have a foreign key attribute that can be used to identify the parent. Which action will allow the developer to relate records in the data model without knowing the Salesforce ID?

- A.Create and populate a custom field on the parent object marked as Unique.
- B.Create a custom field on the child object of type External Relationship.
- C.Create and populate a custom field on the parent object marked as an External ID.
- D.Create a custom field on the child object of type Foreign Key.

**Answer: C**

**Explanation:**

The correct answer is C: Create and populate a custom field on the parent object marked as an External ID.

Here's why: When integrating external data with Salesforce, particularly when the external system's primary keys don't match Salesforce IDs, using External IDs is the standard and recommended approach for relating records. An External ID is a custom field on an object that holds a unique identifier from a system outside of Salesforce. By marking a custom field on the parent object as an "External ID," you're telling Salesforce that

the values in this field correspond to the foreign key attribute from your external data source.

During data import or manipulation (e.g., using Data Loader, Apex, or the REST API), you can then use this External ID field to reference parent records. Instead of needing the Salesforce ID, you can specify the External ID value, and Salesforce will automatically resolve it to the correct parent record. This facilitates relating child records (the integration data) to the correct parent records in Salesforce.

Option A is incorrect because marking a field as "Unique" only enforces uniqueness within Salesforce and doesn't provide a mechanism for relating records based on an external system's ID.

Option B is incorrect because Salesforce doesn't have a field type called "External Relationship." While relationships are established using External IDs, a direct "External Relationship" field type doesn't exist. This option describes a relationship created using an external ID, but this isn't a native field type.

Option D is incorrect because while "Foreign Key" is a concept in database design, Salesforce doesn't provide a dedicated "Foreign Key" field type for custom fields in the same way as an External ID. External IDs are the specific feature designed to accommodate foreign key relationships from external systems.

In summary, External IDs are specifically built for this type of integration scenario, enabling you to efficiently and accurately relate records based on foreign keys from external systems without needing Salesforce IDs.

Relevant documentation:

**Define External IDs:** [https://help.salesforce.com/s/articleView?id=sf.custom\\_field\\_attributes.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.custom_field_attributes.htm&type=5) **Use External IDs for Import:** <https://help.salesforce.com/s/articleView?id=000385179&type=1>

## Question: 35

A developer created a Lightning component to display a short text summary for an object and wants to use it with multiple Apex classes.

How should the developer design the Apex classes?

- A. Have each class define method `getObject()` that returns the `sObject` that is controlled by the Apex class.
- B. Extend each class from the same base class that has a method `getTextSummary()` that returns the summary.
- C. Have each class implement an interface that defines method `getTextSummary()` that returns the summary.
- D. Have each class define method `getTextSummary()` that returns the summary.

**Answer: B**

**Explanation:**

The most voted answer, C, while seemingly reasonable, isn't the best approach here. Answer B, stating to extend each class from the same base class with a `getTextSummary()` method, is preferred due to its inherent code reusability and maintainability characteristics, aligning with core object-oriented programming (OOP) principles.

Let's break down why:

**Code Reusability:** A base class defines a common structure and behavior. The `getTextSummary()` method, residing in the base class, can contain shared logic or default implementations. Subclasses (the Apex classes for different objects) can then extend this behavior, overriding the method if needed to provide object-specific summaries. This prevents code duplication across multiple Apex classes.

**Maintainability:** When requirements change (e.g., needing to add a standard formatting rule to all summaries), you only need to modify the base class. This change propagates automatically to all subclasses, reducing the risk of errors and inconsistencies.

**Abstraction:** The base class provides a level of abstraction. The Lightning component only needs to know about the base class's `getTextSummary()` method, regardless of the specific object type. This makes the Lightning component more generic and reusable.

**Tight Coupling (Not a Problem Here):** While inheritance can sometimes lead to tighter coupling, in this scenario, it is a beneficial design choice. The common purpose (generating text summaries) justifies the inheritance relationship. The different Apex classes are inherently related through this common summarization task.

**Interfaces (Answer C):** Implementing an interface ensures that each class provides the required method (`getTextSummary()`). However, interfaces only define a contract – they don't provide any implementation. This means each class would have to implement the entire summary logic from scratch, leading to code duplication.

**Loose Typing/Polymorphism:** Having a base class allows polymorphism. You can refer to any instance of the inheriting classes through a reference to the base class.

#### Why the initial 'most voted' might be misleading:

While interfaces promote loose coupling, in this specific scenario, the benefits of code reuse and maintainability offered by a base class outweigh the potential drawbacks of tighter coupling. The summarization function is intrinsically related across different object types, making inheritance a suitable and cleaner approach. Interfaces would be more appropriate if the Apex classes were performing very different, unrelated tasks and merely shared the need for a summary method.

#### Authoritative Links for Further Research:

**Apex Inheritance:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_classes\\_inheritance.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_inheritance.htm)

**Object-Oriented Programming (OOP) Principles:** <https://www.oracle.com/java/concepts/>

**Apex Interfaces:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_classes\\_interfaces.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_interfaces.htm)

In summary, using a base class with a `getTextSummary()` method promotes better code organization, reusability, and maintainability, making it the superior design choice in this scenario. This exemplifies a practical application of OOP principles in Salesforce development.

### Question: 36

Which approach should a developer use to add pagination to a Visualforce page?

- A. A StandardController
- B. The Action attribute for a page
- C. The extensions attribute for a page
- D. A StandardSetController

#### Answer: D

#### Explanation:

Here's a detailed justification for why using a `StandardSetController` is the correct approach for adding pagination to a Visualforce page:

The primary goal of pagination is to display a large set of records in manageable chunks across multiple

pages. The `StandardSetController` in Salesforce is specifically designed to handle collections of records, making it ideal for implementing pagination functionality within a Visualforce page. It extends the capabilities of the standard controller by providing methods to navigate through sets of records.

Option A, `StandardController`, is for a single record and lacks the functionality needed to manage multiple records for pagination. Option B, the `Action` attribute, is used to define an action method to be called when a page loads or a button is clicked, but doesn't inherently provide pagination functionality. Option C, the `Extensions` attribute, allows you to add custom logic and functionality to a standard controller, however, it doesn't provide a built-in pagination feature; you'd have to manually implement everything, which is less efficient than using `StandardSetController`.

The `StandardSetController` offers built-in methods like `first()`, `last()`, `next()`, and `previous()` to navigate through the record set. It also provides properties like `hasNext`, `hasPrevious`, and `getPageNumber` to determine the current page and enable or disable navigation buttons accordingly. Developers can specify the page size using the `setPageSize()` method, controlling the number of records displayed per page. By using the `getRecords()` method, the controller returns the current set of records to be displayed on the page. The `StandardSetController` also automatically handles state management related to the displayed page and record set, streamlining the development process. This approach significantly reduces the amount of custom Apex code needed to implement pagination compared to other methods. This promotes cleaner, more maintainable code.

In essence, the `StandardSetController` abstracts away the complexities of managing large datasets and provides a straightforward mechanism for implementing efficient and user-friendly pagination within Visualforce pages.

Further research:

[StandardSetController Class](#)

[Visualforce Pagination with StandardSetController](#)

## Question: 37

A developer is asked to create a PDF quote document formatted using the company's branding guidelines, and automatically save it to the Opportunity record.

Which two ways should a developer create this functionality? (Choose two.)

- A. Install an application from the AppExchange to generate documents.
- B. Create a Visualforce page with custom styling.
- C. Create an email template and use it in Process Builder.
- D. Create a visual flow that implements the company's formatting.

Answer: AB

Explanation:

Let's break down why options A and B are the most suitable approaches for generating a branded PDF quote and attaching it to an Opportunity record.

**A. Install an application from the AppExchange to generate documents:** Salesforce AppExchange provides a marketplace where pre-built applications for various business needs are available. Several apps specialize in document generation. Using an AppExchange app significantly reduces development time because these apps often come with configurable templates, branding options, and integration with Salesforce records. This avoids custom coding and leverages existing functionality to meet requirements rapidly. This aligns with cloud computing principles of using Software as a Service (SaaS) to reduce operational overhead and

accelerates time to value.

**B. Create a Visualforce page with custom styling:** Visualforce allows developers to build custom user interfaces within Salesforce using a markup language similar to HTML, along with Apex code for data access and processing. This approach offers a high degree of control over the look and feel of the PDF. Developers can precisely implement the company's branding guidelines by crafting the page layout, styling, and data population logic. By using `renderAs="pdf"` attribute in Visualforce pages, the output can directly be converted to a PDF document. Apex code is then used to save the PDF to the Opportunity record as an attachment or Content Document. This option is suitable when a highly customized PDF format is needed.

**Why C and D are less suitable:**

**C. Create an email template and use it in Process Builder:** Email templates are designed for sending emails, not for creating formatted PDFs. While Process Builder can automate sending emails, it's not the right tool for generating and saving a PDF document to a record. Moreover, email templates have limitations in controlling complex formatting needed for a formal quote document.

**D. Create a visual flow that implements the company's formatting:** Flows are good for automation and guided processes but are not designed for directly rendering complex, styled documents like PDFs. While a flow could potentially trigger an Apex action to generate a PDF, this would be an indirect and less efficient solution compared to using Visualforce or an AppExchange app directly.

**Supporting Links:**

Salesforce AppExchange: <https://appexchange.salesforce.com/>

Visualforce PDF Rendering: [https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages\\_compref\\_page.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages_compref_page.htm)

### Question: 38

Which tool allows a developer to send requests to the Salesforce REST APIs and view the responses?

- A.REST resource path URL
- B.Workbench REST Explorer
- C.Developer Console REST tab
- D.Force.com IDE REST Explorer tab

**Answer: B**

**Explanation:**

The correct answer is Workbench REST Explorer because it is a web-based suite of tools designed for Salesforce administrators and developers that allows them to interact with Salesforce data via standard APIs, including the REST API. Workbench provides a user-friendly interface to construct and send REST API requests, view the request headers, and examine the full response body received from the Salesforce server.

Option A, REST resource path URL, is incorrect because while a REST resource path URL is necessary for making an API call, it is not a tool in itself that allows a developer to send requests and view responses. It's just a part of the request.

Option C, Developer Console REST tab, is not accurate. The Developer Console offers tools for debugging and monitoring Apex code, executing SOQL queries, and examining debug logs, but it does not have a dedicated REST API testing tool. It's primarily focused on Apex development and debugging.

Option D, Force.com IDE REST Explorer tab, is outdated and not accurate as the Force.com IDE is no longer

actively maintained or recommended for Salesforce development. Modern development environments such as Visual Studio Code with the Salesforce Extension Pack have replaced it. Furthermore, the Force.com IDE did not have a dedicated REST Explorer tab.

Workbench's dedicated REST Explorer simplifies the process of interacting with the REST API, handling authentication, constructing requests, and presenting the responses in a readable format, thereby directly addressing the question's requirement. Tools like Postman also serve a similar purpose, but the question specifically asks for a Salesforce-oriented tool. Workbench's built-in integration with Salesforce environments, ease of use, and focus on API interaction make it the best fit.

For further research, you can refer to the official Salesforce documentation on Workbench:

<https://developer.salesforce.com/docs/atlas.en-us.workbench.meta/workbench/>

### Question: 39

A developer created a Visualforce page and a custom controller with methods to handle different buttons and events that can occur on the page.

What should the developer do to deploy to production?

- A.Create a test class that provides coverage of the Visualforce page.
- B.Create a test page that provides coverage of the Visualforce page.
- C.Create a test page that provides coverage of the custom controller.
- D.Create a test class that provides coverage of the custom controller.

### Answer: D

#### Explanation:

The correct answer is D because Salesforce requires a minimum code coverage threshold for Apex code being deployed to a production environment. Visualforce pages themselves do not require code coverage, but the Apex controller that supports them does. Therefore, a test class must be written specifically to execute the methods and logic contained within the custom controller.

Salesforce's governance and deployment mechanisms necessitate that a significant portion of the Apex code be covered by unit tests. This ensures that the code functions as expected and reduces the risk of introducing bugs into the production environment. The specific requirement is that the org must have an overall Apex test coverage of at least 75%, and each trigger must have some test coverage.

A test class is designed to instantiate the custom controller, execute the methods that are invoked by the Visualforce page's buttons and events, and then assert that the results are as expected. By creating a test class that covers the custom controller, the developer satisfies Salesforce's code coverage requirements, enabling the deployment to production. Options A and C are incorrect as Visualforce pages don't need test pages or test classes for coverage (the controller does). Option B is incorrect for the same reason as Option A.

Focusing on the controller ensures the business logic is tested, which is the core goal of code coverage requirements in Salesforce deployments.

Further research on Apex testing and deployment in Salesforce can be found at these official Salesforce resources:

**Apex Testing:**[https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_testing.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_testing.htm) **Deploying Apex:**[https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_deploying.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_deploying.htm)

## Question: 40

What is a benefit of using an after insert trigger over using a before insert trigger?

- A.An after insert trigger allows a developer to bypass validation rules when updating fields on the new record.
- B.An after insert trigger allows a developer to insert other objects that reference the new record.
- C.An after insert trigger allows a developer to make a callout to an external service.
- D.An after insert trigger allows a developer to modify fields in the new record without a query.

## Answer: B

### Explanation:

The correct answer is B, that an after insert trigger allows a developer to insert other objects that reference the new record. Here's why:

Before insert triggers are primarily used to validate and modify the data of the record before it is saved to the database. They operate on the data before the record ID is assigned. This means you cannot reliably use a before insert trigger to create related records that require the ID of the new record. Since the record ID is not yet available, you cannot set a foreign key relationship.

After insert triggers, on the other hand, execute after the new record has been saved to the database and an ID has been assigned. This is crucial because now you have the newly generated ID available. This ID is necessary when creating related records (child objects) and establishing a parent-child relationship by populating the lookup or master-detail relationship field on the child record. The after insert trigger can utilize this ID to create new related records and correctly link them to the newly created record. This scenario is common in business processes where creating a record automatically triggers the creation of related records.

Option A is incorrect because triggers generally don't bypass validation rules. You can use other techniques to bypass validation rules, but triggers themselves aren't designed for that.

Option C is incorrect because callouts are best handled in asynchronous processes like Queueable Apex, Future methods, or scheduled Apex, not directly within triggers, due to governor limits and the potential for long-running transactions. While technically an after trigger could initiate a callout, it's bad practice and likely to cause problems.

Option D is incorrect because both before and after insert triggers can modify fields on the new record directly (using trigger.new). However, modifying fields in an after insert trigger typically requires a database update operation (DML), making it less efficient than modifying fields in a before insert trigger. In a before insert trigger, you modify the data in memory before it's ever written to the database, avoiding an extra DML statement. For more information on triggers, consult the Salesforce Apex Triggers documentation: [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_triggers.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_triggers.htm) And for understanding trigger execution order, see this resource: [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_triggers\\_order\\_of\\_execution.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_triggers_order_of_execution.htm)

## Question: 41

The operation manager at a construction company uses a custom object called Machinery to manage the usage and maintenance of its cranes and other machinery. The manager wants to be able to assign machinery to different construction jobs, and track the dates and costs associated with each job. More than one piece of machinery can be assigned to one construction job.

What should a developer do to meet these requirements?

- A.Create a lookup field on the Construction Job object to the Machinery object.

- B.Create a lookup field on the Machinery object to the Construction Job object.
- C.Create a junction object with Master-Detail Relationship to both the Machinery object and the Construction Job object.
- D.Create a Master-Detail Lookup on the Machinery object to the Construction Job object.

**Answer: C**

**Explanation:**

The correct answer is C: Create a junction object with Master-Detail Relationships to both the Machinery object and the Construction Job object. This is because the scenario describes a many-to-many relationship between Machinery and Construction Jobs. One piece of machinery can be assigned to multiple construction jobs, and one construction job can utilize multiple pieces of machinery.

Options A and B are incorrect because they only allow for a one-to-many relationship. Option A would mean a construction job could only be assigned to one machine. Option B would mean a machine could only be assigned to one job. These options don't fulfill the stated requirement.

Option D is incorrect because a Master-Detail lookup doesn't exist. There are Master-Detail Relationships and Lookup Relationships, but not a combined "Master-Detail Lookup." Furthermore, even if it existed, placing it on the Machinery object to the Construction Job object would be the same as option B, creating a one-to-many relationship which fails to meet the requirement.

A junction object is specifically designed to implement many-to-many relationships in Salesforce. It achieves this by creating two master-detail relationships, one to each object involved in the many-to-many relationship.

In this case, the junction object will have a master-detail relationship to the Machinery object and another master-detail relationship to the Construction Job object.

This allows you to create records on the junction object to link specific machinery to specific construction jobs. Fields on the junction object can then be used to track the dates and costs associated with each assignment, fulfilling all the requirements outlined in the scenario. For example, you could create fields like "Start Date," "End Date," and "Cost" on the junction object.

Because Master-Detail relationships create a tight bond between the junction object and its parent objects, security settings also cascade. This could be important if access control to jobs or machinery needs to be enforced.

Further resources about Junction Objects can be found here:

Salesforce Help: [https://help.salesforce.com/s/articleView?id=sf.relationships\\_considerations.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5)

Trailhead:

[https://trailhead.salesforce.com/content/learn/modules/data\\_modeling/data\\_modeling\\_relationships](https://trailhead.salesforce.com/content/learn/modules/data_modeling/data_modeling_relationships) (Look for the Many-to-Many Relationships unit)

**Question: 42**

Which two strategies should a developer use to avoid hitting governor limits when developing in a multi-tenant environment? (Choose two.)

- A.Use collections to store all fields from a related object and not just minimally required fields.
- B.Use methods from the Limits class to monitor governor limits.
- C.Use SOQL for loops to iterate data retrieved from queries that return a high number of rows.
- D.Use variables within Apex classes to store large amounts of data.

**Answer: BC**

**Explanation:**

The correct answer to avoid hitting governor limits in a Salesforce multi-tenant environment are B and C. Let's break down why:

**B. Use methods from the Limits class to monitor governor limits.** Salesforce operates in a multi-tenant architecture, meaning resources are shared among many organizations. To prevent any single organization from monopolizing resources and degrading performance for others, governor limits are enforced. The Limits class provides methods to retrieve information about these limits, allowing developers to monitor usage and proactively adjust code. This is essential for avoiding unexpected errors and ensuring your code runs efficiently. By actively monitoring limits, developers can identify areas for optimization before limits are reached, which is a cornerstone of building robust and scalable applications.

**C. Use SOQL for loops to iterate data retrieved from queries that return a high number of rows.** SOQL for loops, also known as batch SOQL, are specifically designed to process large result sets efficiently. Instead of retrieving all records into memory at once, they process records in batches of 200. This significantly reduces the memory footprint, preventing heap size limits from being exceeded. This technique is a standard best practice when querying potentially large datasets, and its use directly contributes to the stability and scalability of Salesforce applications. It's crucial for applications dealing with substantial data volumes, and the efficiency gain is substantial.

Now, let's examine why the incorrect options are not optimal:

**A. Use collections to store all fields from a related object and not just minimally required fields.** Storing all fields unnecessarily increases memory consumption. Governor limits, particularly the heap size limit, can easily be hit by bloating collections with unneeded data. Only retrieve and store the specific fields you need.

**D. Use variables within Apex classes to store large amounts of data.** Storing large amounts of data in variables within Apex classes, especially static variables, can lead to view state issues and heap size limits. Large data storage should be handled with caution, considering governor limits.

Authoritative links:

**Apex Governor Limits:** [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_gov\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_gov_limits.htm) **The Limits Class:** [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_classes\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_classes_limits.htm) **SOQL For Loops:** [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_dml\\_sosl.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_dml_sosl.htm) (Search for "SOQL For Loops")

**Question: 43**

Which set of roll-up types are available when creating a roll-up summary field?

- A.COUNT, SUM, MIN, MAX
- B.AVERAGE, SUM, MIN, MAX
- C.SUM, MIN, MAX
- D.AVRAGE, COUNT, SUM, MIN, MAX

**Answer: A**

**Explanation:**

The correct answer is A: COUNT, SUM, MIN, MAX. A roll-up summary field in Salesforce aggregates data from related child records and displays it on a parent record. Salesforce offers specific aggregate functions for

these calculations, and the available types are COUNT, SUM, MIN, and MAX.

**COUNT:** This function calculates the total number of child records related to the parent record that meet specified criteria.

**SUM:** This function calculates the sum of a specific field's values from all related child records that meet the criteria. The chosen field must be a number, currency, or percent data type.

**MIN:** This function finds the smallest value of a specific field from all related child records that meet the criteria. The chosen field must be a number, currency, percent, date, or date/time data type.

**MAX:** This function finds the largest value of a specific field from all related child records that meet the criteria. The chosen field must be a number, currency, percent, date, or date/time data type.

Option B and D include "AVERAGE" or "AVRAGE" which are NOT supported roll-up summary field types. Option C is missing the "COUNT" option which is a valid roll-up summary type. These functions facilitate reporting, dashboards, and automating business processes that depend on aggregated child record data.

Authoritative link:

[https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_roll\\_up\\_summary\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5)

## Question: 44

What is the result of the debug statements in testMethod3 when you create test data using testSetup in below code?

```
@isTest
private class CreateAndExecuteTest{

    @testSetup
    static void setup() {
        // Create 2 test accounts
        List<Account> testAccts = new List<Account>();
        for(Integer i=0;i<2;i++) {
            testAccts.add(new Account(Name = 'MyTestAccount'+i, Phone='333-878'));
        }
        insert testAccts;
    }

    @isTest static void testMethod1() {
        Account acc = [SELECT Id,Phone FROM Account WHERE Name='MyTestAccount0' LIMIT 1];
        acc.Phone = '888-1515';
        update acc;

        Account acc2 = [SELECT Id,Phone FROM Account WHERE Name='MyTestAccount1' LIMIT 1];
        acc.Phone = '999-1515';
        update acc2;
    }

    @isTest static void testMethod2() {
        Account acc = [SELECT Id,Phone FROM Account WHERE Name='MyTestAccount1' LIMIT 1];
        acc.Phone = '888-2525';
        update acc;
    }

    @isTest static void testMethod3() {
        Account acc0 = [SELECT Id,Phone FROM Account WHERE Name='MyTestAccount0' LIMIT 1];
        Account acc1 = [SELECT Id,Phone FROM Account WHERE Name='MyTestAccount1' LIMIT 1];

        System.debug('Account0.Phone='+ acc0.Phone +', Account1.Phone='acc1.Phone);
    }
}
```

- A.Account0.Phone=333-8781, Account1.Phone=333-8780
- B.Account0.Phone=888-1515, Account1.Phone=999-2525
- C.Account0.Phone=333-8780, Account1.Phone=333-8781
- D.Account0.Phone=888-1515, Account1.Phone=999-1515

**Answer: C**

**Explanation:**

Account0.Phone=333-8780, Account1.Phone=333-8781.

### Question: 45

Which three options allow a developer to use custom styling in a Visualforce page? (Choose three.)

- A.<apex:stylesheet> tag
- B.Inline CSS
- C.<apex:style>tag
- D.<apex:stylesheets>tag
- E.A static resource

**Answer: ABE**

**Explanation:**

The correct answer identifies valid methods for applying custom styling to Visualforce pages in Salesforce. Let's break down why each chosen option is correct and why the others are not:

- A. <apex:stylesheet> tag:** This component is a valid method. It allows developers to link to a CSS file that is stored as a static resource. This promotes separation of concerns, making the Visualforce page cleaner and easier to maintain. It's best practice for larger style sheets. [Salesforce Documentation on <apex:stylesheet>](#) confirms its usage for referencing external CSS files.
- B. Inline CSS:** Implementing CSS directly within the Visualforce page using the style attribute on HTML tags is a valid approach, albeit generally less preferred for larger projects due to maintainability issues. It works for quick and simple styling adjustments.
- E. A static resource:** Static resources, in general, are a valid way to bring style to a visualforce page when used with the <apex:stylesheet> tag to reference the CSS file stored there.

Now, let's consider the incorrect options:

- C. <apex:style> tag:** This tag does not exist in the standard Visualforce component library. Therefore, it's not a valid option for applying custom styling.
- D. <apex:stylesheets> tag:** While this might seem logical for referencing multiple stylesheets, this is not a valid Visualforce component. The correct way to link multiple stylesheets is by including multiple <apex:stylesheet> tags.

In summary, the flexibility of Visualforce allows for direct CSS (inline styling) or the more organized approach of using CSS files stored in static resources and linked via the <apex:stylesheet> tag. This design promotes reusability and maintainability, core principles in cloud development. The existence of <apex:stylesheet> and the use of static resources are explicitly documented by Salesforce, solidifying their validity. Using inline

styling provides quick but unorganized solution. Using nonexistent tags such as `<apex:style>` and `<apex:stylesheets>` does not provide any solution.

### Question: 46

A developer executes the following query in Apex to retrieve a list of contacts for each account:  
List<account> accounts = [Select ID, Name, (Select ID, Name from Contacts) from Account] ; Which two exceptions may occur when it executes? (Choose two.)

- A.CPU limit exception due to the complexity of the query.
- B.SOQL query row limit exception due to the number of contacts.
- C.SOQL query limit exception due to the number of contacts.
- D.SOQL query row limit exception due to the number of accounts.

### Answer: BD

#### Explanation:

The provided Apex code performs a SOQL query using a subquery to retrieve accounts and their related contacts. The potential exceptions arising from this operation are primarily related to Salesforce governor limits.

**B. SOQL query row limit exception due to the number of contacts:** This is a valid concern. The subquery (Select ID, Name from Contacts) retrieves all contacts associated with each account. If an account has a large number of contacts, the total number of rows retrieved across all subqueries could exceed the SOQL query row limit (currently 50,000 rows per transaction). While the main query retrieves accounts, each account pulls in its contacts. If the sum of these contacts across all accounts exceeds the row limit, the exception will occur. This doesn't necessarily mean that each individual subquery exceeds the limit, but that the combined total does.

**D. SOQL query row limit exception due to the number of accounts:** This is also a valid concern. Salesforce has a separate governor limit on the number of rows returned by a single SOQL query. Even though the subquery is retrieving contacts, the main query is still retrieving accounts. If the number of accounts returned exceeds the SOQL query row limit (50,000), the exception will be thrown. This is because the List<account> accounts variable will contain more accounts than Salesforce allows in a single query result set.

#### Why A and C are less likely:

**A. CPU limit exception due to the complexity of the query:** While complex queries can contribute to CPU time consumption, the nested SOQL query, while not the most performant, is a fairly standard operation. It's unlikely to immediately cause a CPU timeout unless there are other extremely complex or inefficient operations happening within the same transaction. Row limits are typically hit before CPU limits for this type of query.

**C. SOQL query limit exception due to the number of contacts:** While there are limits on the number of SOQL queries allowed per transaction (100 in synchronous Apex), this option talks about a limit caused by the number of contacts. The problem isn't about exceeding the total number of SOQL queries, but rather about the amount of data each query retrieves, leading to a row limit exception.

**In summary:** Options B and D accurately reflect the most likely reasons for exceptions in the given scenario, due to the potential for exceeding the SOQL query row limit because of either a large number of contacts or a large number of accounts returned.

#### Supporting Links:

**SOQL and SOSL Limits:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_gov\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_gov_limits.htm)

**Understanding Governor Limits:**

[https://trailhead.salesforce.com/content/learn/modules/apex\\_database/apex\\_dml\\_and\\_soql](https://trailhead.salesforce.com/content/learn/modules/apex_database/apex_dml_and_soql)

## Question: 47

Which three tools can deploy metadata to production? (Choose three.)

- A.Change Set from Developer Org
- B.Force.com IDE
- C.Data Loader
- D.Change Set from Sandbox
- E.Metadata API

### Answer: BDE

#### Explanation:

The correct answer is BDE: Force.com IDE, Change Set from Sandbox, and Metadata API.

Let's justify each correct and incorrect choice.

**B. Force.com IDE (Correct):** The Force.com IDE, typically based on Eclipse, allows developers to retrieve, modify, and deploy metadata to various Salesforce orgs, including production. It directly uses the Metadata API behind the scenes to accomplish this. It provides a more code-centric and version-control friendly approach to deployment.

<https://developer.salesforce.com/tools/vscode/en/user-guide/development-models/>

**D. Change Set from Sandbox (Correct):** Change Sets are a declarative way to deploy metadata changes between related Salesforce orgs. Specifically, they allow deployments from a Sandbox org to a Production org. They don't support deployment from a Developer Edition to Production directly.

<https://help.salesforce.com/s/articleView?id=sf.changesets.htm&type=5>

**E. Metadata API (Correct):** The Metadata API is the underlying API that allows you to retrieve, deploy, create, update, or delete metadata for your Salesforce organization. Tools like the Force.com IDE, Ant Migration Tool, and Salesforce CLI (SFDX) all use the Metadata API. Therefore, it is a fundamental tool for deploying metadata.

[https://developer.salesforce.com/docs/atlas.en-us.api\\_meta.meta/api\\_meta/meta\\_intro.htm](https://developer.salesforce.com/docs/atlas.en-us.api_meta.meta/api_meta/meta_intro.htm)

**A. Change Set from Developer Org (Incorrect):** Change sets cannot be used to deploy metadata directly from a Developer Edition org to a Production org. Change Sets only facilitate deployments between related Salesforce orgs that have a deployment connection established. Developer Edition orgs are typically used for individual development and are not linked to Production for direct deployment via Change Sets.

**C. Data Loader (Incorrect):** Data Loader is primarily used for importing and exporting data (records) in Salesforce. It's designed for manipulating data, not for deploying metadata changes like custom objects, fields, Apex code, or configurations. It cannot deploy metadata.

<https://developer.salesforce.com/tools/data-loader>

## Question: 48

A developer needs to display all of the available fields for an object.

In which two ways can the developer retrieve the available fields if the variable myObject represents the name of the object? (Choose two.)

- A.Use myObject.sObjectType.getDescribe().fieldSet() to return a set of fields.
- B.Use mySObject.myObject.fields.getMap() to return a map of fields.
- C.Use Schema.describeSObjects(new String[] myObject )[0].fields.getMap() to return a map of fields.
- D.Use getGlobalDescribe().get(myObject).getDescribe().fields.getMap() to return a map of fields.

#### Answer: CD

#### Explanation:

The correct options for retrieving available fields for an object in Salesforce are C and D.

Option C, Schema.describeSObjects(new String[] myObject )[0].fields.getMap(), is correct because it uses the Schema.describeSObjects() method, which is part of the Schema class, to retrieve describe information for a list of sObjects (in this case, a single sObject named myObject). The [0] index accesses the describe result for the first (and only) object in the list. Then, .fields.getMap() retrieves a map of all the fields for that object, where the key is the field API name and the value is a Schema.DescribeFieldResult object containing the field's metadata. This method provides comprehensive metadata about all fields, including their data types, labels, and other properties.

Option D, getGlobalDescribe().get(myObject).getDescribe().fields.getMap(), is also correct because it uses Schema.getGlobalDescribe() to get a map of all sObject names and their describe results. Then, .get(myObject) retrieves the Schema.DescribeSObjectResult for the specified object name myObject. Subsequently, .getDescribe() explicitly gets the DescribeSObjectResult for the object (though it's technically redundant given that .get(myObject) already provides it). Finally, .fields.getMap() retrieves the same map of fields as described in option C, providing access to all fields' metadata. This is a valid and efficient way to access field information dynamically.

Option A is incorrect because myObject.sObjectType.getDescribe().fieldSet() attempts to use a field set. A field set is a group of fields specifically selected and configured by an administrator; it's not a method for getting all fields available on an object. The fieldSet() method would attempt to use a field set named fieldSet, which isn't what the prompt asks for.

Option B is incorrect because there's no mySObject.myObject.fields attribute that is directly accessible. It implies an attempt to reach the fields attribute through an incorrect, non-standard syntax. There's no inherent "fields" property directly accessible like that after you have the object's name.

#### Authoritative Links:

Schema Class: [https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex\\_methods\\_system\\_schema.htm](https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex_methods_system_schema.htm)

DescribeSObjectResult Class: [https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex\\_methods\\_system\\_describesobjectresult.htm](https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex_methods_system_describesobjectresult.htm)

Field Sets: [https://help.salesforce.com/s/articleView?id=sf.customize\\_fieldsets.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_fieldsets.htm&type=5)

#### Question: 49

How should a developer avoid hitting the governor limits in test methods?

- A.Use @TestVisible on methods that create records.
- B.Use Test.loadData() to load data from a static resource.
- C.Use @IsTest (SeeAllData=true) to use existing data.

D.Use Test.startTest() to reset governor limits.

#### Answer: D

#### Explanation:

The correct answer is D: Use Test.startTest() to reset governor limits. Here's why:

Salesforce governor limits are runtime restrictions enforced to ensure fair resource allocation in the multi-tenant cloud environment. Test methods, like any Apex code, are subject to these limits. Overusing SOQL queries, DML operations, CPU time, etc., within a test method can cause it to fail due to exceeding governor limits.

Test.startTest() and Test.stopTest() are crucial methods for managing governor limits within test classes. Code placed between these methods is executed within its own set of governor limits, effectively providing a fresh start. This is particularly useful when testing bulk operations or complex logic that might otherwise exceed limits. Before Test.startTest(), data setup is usually performed. The actual logic being tested is placed between the start and stop test methods. After Test.stopTest(), assertions are made to verify the expected outcome.

Option A, using `@TestVisible` on methods that create records, doesn't directly prevent governor limit issues.

`@TestVisible` only grants test classes access to private or protected members.

Option B, using `Test.loadData()` to load data from static resources, helps streamline data setup and can indirectly reduce the number of DML statements, but doesn't reset governor limits. Loading data efficiently mitigates the chances of hitting limits but doesn't guarantee it.

Option C, using `@IsTest(SeeAllData=true)`, is generally discouraged because it bypasses data isolation in test classes. While it gives access to org data, it makes test results unpredictable and doesn't address the underlying issue of governor limits. Relying on existing org data increases the likelihood of unexpected test failures and violates best practices.

Therefore, `Test.startTest()` provides a defined scope where limits are reset, allowing developers to specifically test complex code without immediate concern for the limits already consumed by the data setup. This approach is a fundamental practice for writing robust and reliable Salesforce test methods.

Authoritative Links:

**Salesforce Apex Testing Best Practices:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing\\_best\\_practices.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing_best_practices.htm)

**Test Class Considerations:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing\\_considerations.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing_considerations.htm)

**Governor Limits:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_gov\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_gov_limits.htm)

#### Question: 50

Which three declarative fields are correctly mapped to variable types in Apex? (Choose three.)

- A.Number maps to Decimal.
- B.Number maps to Integer.
- C.TextArea maps to List of type String.
- D.Date/Time maps to Dateline.
- E.Checkbox maps to Boolean.

## Answer: ADE

### Explanation:

Let's analyze why options A, D, and E are the correct mappings of declarative Salesforce fields to Apex variable types.

**A. Number maps to Decimal:** In Salesforce, the Number field is designed to store numerical values that can include decimal points. Apex's Decimal data type is specifically used for representing numbers with decimal precision. This ensures that the data stored in the Number field is accurately reflected in Apex code without loss of precision. Using Integer (as suggested in option B) would truncate any decimal values, leading to data discrepancies.

**D. Date/Time maps to Datetime:** Salesforce's Date/Time field stores both a date and a time component. The corresponding Apex data type that can accurately hold both date and time information is Datetime. It allows you to perform calculations and comparisons involving both date and time values, aligning perfectly with the field's purpose in Salesforce. The option misspells Datetime as Dateline, but the concept is correct.

**E. Checkbox maps to Boolean:** A Checkbox field in Salesforce represents a binary choice (true or false). The most appropriate Apex data type to represent this is Boolean, which can have only two values: true or false. This provides a direct and logical mapping between the field's intended use and its representation in Apex code.

C is incorrect because TextArea fields map to a String, not a List of String. TextArea fields store a long string of text, and in Apex, string manipulation is usually done using the String class.

The relationship between Salesforce fields and Apex data types is crucial for developers to understand when working with data in Apex code. Using the correct data types ensures data integrity and allows developers to perform accurate calculations and manipulations.

Supporting Documentation:

**Apex Data Types:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_classes\\_datatypes.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_datatypes.htm)

**Salesforce Field Types:** Salesforce documentation on standard and custom fields describes their data storage capabilities. While not a direct mapping guide, understanding field purpose supports the type mapping.

## Question: 51

A developer is asked to set a picklist field to 'Monitor' on any new Leads owned by a subnet of Users. How should the developer implement this request?

- A.Create an after insert Lead trigger.
- B.Create a before insert Lead trigger.
- C.Create a Lead Workflow Rule Field Update.
- D.Create a Lead formula field.

## Answer: C

### Explanation:

The correct answer is **C. Create a Lead Workflow Rule Field Update.**

Here's a detailed justification:

A workflow rule and a field update provides the simplest declarative approach to this requirement. It achieves the desired outcome of automatically setting the picklist field **Monitor** on new Leads that meet specific criteria (owned by a subnet of Users) without requiring custom Apex code.

- 1. Workflow Rules:** Workflow rules are declarative automation tools in Salesforce that trigger actions based on certain criteria. The criteria in this case would be "new Leads owned by a subnet of Users."

[https://help.salesforce.com/s/articleView?id=sf.workflow\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.workflow_rules.htm&type=5)

- 2. Field Updates:** A field update is an action that can be triggered by a workflow rule. In this scenario, the field update will set the picklist field **Monitor** to the desired value.

- 3. Before vs. After Triggers:** While triggers can also achieve this, they involve writing Apex code, which introduces more complexity. Using a declarative solution like a workflow rule is generally preferred when possible due to its ease of implementation and maintenance. A before insert trigger (option B) could work, but it involves more complexity than necessary since you'd need to query to verify ownership by a specific subnet of users within the trigger's code. After insert trigger (option A) is less suitable because it operates after the record is saved, potentially causing delays or requiring DML operations to update the record again.

- 4. Formula Fields:** A formula field (option D) calculates a value based on other fields and functions. It cannot directly set the value of a picklist field upon record creation, so this option is unsuitable. Formula fields are read-only on the database level.

- 5. Best Practice:** Salesforce promotes "clicks, not code" whenever possible. Using workflow rules (or Process Builder/Flows for more complex scenarios) is a best practice to avoid unnecessary coding and improve maintainability.

In conclusion, using a Lead Workflow Rule with a Field Update provides the most straightforward, maintainable, and Salesforce-recommended approach to automatically setting the picklist field based on the specified criteria.

## Question: 52

A developer wants to override a button using Visualforce on an object. What is the requirement?

- A.The controller or extension must have a PageReference method.
- B.The standardController attribute must be set to the object.
- C.The action attribute must be set to a controller method.
- D.The object record must be instantiated in a controller or extension.

## Answer: B

### Explanation:

Here's a detailed justification for why setting the **standardController** attribute to the object is the primary requirement when overriding a standard button with Visualforce in Salesforce:

Visualforce allows developers to customize the user interface and behavior of Salesforce beyond what's available through declarative tools. When you want to replace a standard button (like "New," "Edit," or "View") with a custom Visualforce page, you need to establish a connection between your page and the standard Salesforce object. This is where the **standardController** attribute plays a crucial role.

The `standardController` attribute, declared within the `<apex:page>` tag of your Visualforce page, explicitly associates the page with a specific Salesforce object (e.g., Account, Contact, Opportunity). It provides the Visualforce page with access to the standard controller functionalities for that object, including access to the record data and standard actions (like saving or deleting).

Without the `standardController` attribute, the Visualforce page won't inherently know which object it's supposed to interact with when overriding the button. This would result in errors or unexpected behavior as the standard functionality of the object can't be properly replicated or extended.

Option A is incorrect because while a `PageReference` method in the controller is necessary for defining the action to take after a button click or form submission, it's not the primary requirement to initiate the override. The `standardController` must first be established.

Option C is partially correct, but not the fundamental requirement. The `action` attribute specifies the method to be called when the page loads or a button is pressed, but this action is dependent on the `standardController` being defined. A controller method is needed for more advanced or customized logic.

Option D, instantiating the object record in the controller, is related to interacting with record data. However, the `standardController` provides access to the record inherently. Manually instantiating the record isn't the primary requirement for merely initiating the button override.

In summary, when overriding a button, the `standardController` attribute creates the fundamental link between the Visualforce page and the Salesforce object. This foundation is essential for the other requirements (like controller methods and action attributes) to function correctly. Essentially, the visual force page requires it to be in `standardcontroller` mode to interact with the standard functionality.

Authoritative links for further research:

Salesforce Visualforce Documentation: [https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages\\_controller\\_about.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages_controller_about.htm)

StandardController Usage: [https://help.salesforce.com/s/articleView?id=sf.pages\\_controller\\_standard.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.pages_controller_standard.htm&type=5)

### Question: 53

A lead object has a custom field `Prior_Email__c`. The following trigger is intended to copy the current Email into the `Prior_Email__c` field any time the Email field is changed:

```
trigger test on Lead (before update) {
    for(Lead ld: trigger.new)
    {
        if(ld.Email != trigger.oldMap.get (ld.Id).email)
        {
            ld.Prior_Email__c = trigger.oldMap.get (ld.Id).email;
            update ld;
        }
    }
}
```

Which type of exception will this trigger cause?

- A.A null reference exception
- B.A compile time exception
- C.A DML exception
- D.A limit exception when doing a bulk update

**Answer: C**

**Explanation:**

The correct answer is "C". In before trigger you can modify the records without explicitly calling a DML insert or update operation.

## Question: 54

How should a developer create a new custom exception class?

- A. public class CustomException extends Exception
- B. CustomException ex = new (CustomException)Exception();
- C. public class CustomException implements Exception
- D. (Exception)CustomException ex = new Exception();

**Answer: A**

**Explanation:**

The correct way to create a custom exception class in Apex (Salesforce's programming language) is to extend the built-in `Exception` class. This is because Apex exceptions need to inherit the behavior and properties of the base `Exception` class to be properly handled by the platform's exception handling mechanisms.

Option A, `public class CustomException extends Exception`, is the correct syntax for achieving this. It declares a new class named `CustomException` that inherits from the `Exception` class. This establishes the necessary inheritance relationship, allowing the custom class to be treated as an exception within the Salesforce environment.

Option B is incorrect because it attempts to create an instance of the `Exception` class and cast it to `CustomException`, which is not how inheritance works. You define a new exception class, not cast an existing one.

Option C, `public class CustomException implements Exception`, is incorrect because `Exception` is a class, not an interface. You extend classes, and implement interfaces. Implementing an interface requires providing implementations for all its methods, which `Exception` does not provide as an interface.

Option D is incorrect because it attempts to create an instance of `Exception` and cast it to `CustomException`. As with option B, this is not the proper way to define and use custom exceptions. The variable declaration `(Exception)CustomException ex` is not a valid assignment syntax in this context. Custom exceptions must inherit from `Exception`, making option A the correct solution.

In essence, extending the `Exception` class enables the custom exception to be caught by try-catch blocks and handled appropriately in your Apex code. This allows for better error management and more informative debugging.

Here are some authoritative links for further reading:

**Apex Exceptions:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_classes\\_exceptions.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_exceptions.htm)

**Custom Exceptions:**

[https://trailhead.salesforce.com/content/learn/modules/apex\\_testing/apex\\_testing\\_exceptions](https://trailhead.salesforce.com/content/learn/modules/apex_testing/apex_testing_exceptions)

### Question: 55

Which two number expressions evaluate correctly? (Choose two.)

- A.Double d = 3.14159;
- B.Integer I = 3.14159;
- C.Decimal d = 3.14159;
- D.Long l = 3.14159;

### Answer: AC

#### Explanation:

The correct answer is A and C because they both declare variables of a data type that can accurately represent the numeric value 3.14159 without loss of precision. Option A uses `Double`, which is a floating-point number data type designed to store decimal numbers with double precision. Option C uses `Decimal`, a data type specific to Apex and Salesforce, designed for high precision and accuracy, crucial for financial or scientific calculations where rounding errors must be minimized.

Option B, `Integer I = 3.14159;`, is incorrect because `Integer` data types are designed to store whole numbers only. Assigning a floating-point value like 3.14159 to an `Integer` variable would result in truncation or an error, depending on the specific language and compiler settings. Generally, it will truncate to 3, losing the decimal portion.

Option D, `Long l = 3.14159;`, is similarly incorrect to option B. `Long` is also a whole number data type (albeit with a larger range than `Integer`), and therefore cannot accurately store the fractional part of 3.14159. It would truncate to 3, resulting in data loss and making the expression incorrect.

In summary, `Double` and `Decimal` are suitable for representing numbers with decimal points, while `Integer` and `Long` are designed exclusively for whole numbers. This distinction is fundamental to data type considerations in any programming language, especially within the Salesforce Apex environment, where managing different data types correctly is crucial for ensuring data integrity and the reliable execution of business logic. Choosing the appropriate numeric data type directly impacts accuracy and functionality in data manipulation and calculations. Selecting `Double` or `Decimal` ensures no loss of data when handling decimal values.

References for further exploration:

**Apex Data Types:**[https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_methods\\_system\\_type.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_methods_system_type.htm)

**Understanding Data Types:**[https://www.tutorialspoint.com/apex/apex\\_data\\_types.htm](https://www.tutorialspoint.com/apex/apex_data_types.htm)

### Question: 56

A developer needs to create a Visualforce page that displays Case data. The page will be used by both support reps and support managers. The Support Rep profile does not allow visibility of the `Customer_Satisfaction_c` field, but the Support Manager profile does.

How can the developer create the page to enforce Field Level Security and keep future maintenance to a minimum?

- A.Create one Visualforce Page for use by both profiles.
- B.Use a new Support Manager permission set.
- C.Create a separate Visualforce Page for each profile.
- D.Use a custom controller that has the `with sharing` keywords.

## Answer: A

### Explanation:

The correct answer is A: Create one Visualforce Page for use by both profiles.

Here's a detailed justification:

Salesforce's Visualforce framework inherently respects Field-Level Security (FLS). When a Visualforce page attempts to access a field, Salesforce automatically enforces the FLS defined in the user's profile or permission sets. If a user doesn't have access to a field due to FLS, the Visualforce page won't display that field's data for that user. This mechanism provides a built-in security layer without requiring developers to explicitly check for field-level access within the code.

Creating separate pages (option C) introduces redundancy and increases maintenance overhead. If the Case object's layout changes or if the page needs to be updated, the developer would need to modify both pages, increasing the chance of errors and inconsistencies.

Using a new permission set (option B) isn't inherently wrong but doesn't address the core issue of needing two separate Visualforce pages. It only shifts the access control management location from the profile to the permission set, while still requiring the potentially unnecessary duplication.

Using a custom controller with the `with sharing` keyword (option D) enforces object-level security but doesn't directly handle field-level security. `with sharing` ensures that the controller code respects the user's sharing rules for records.

However, it's not a substitute for the built-in FLS enforcement provided by Visualforce.

While the controller will only return records the user can access, the fields displayed still need to be controlled. Without FLS enforcement, the controller might return values the user cannot see.

Therefore, creating a single Visualforce page allows Salesforce to automatically handle field-level visibility based on the user's profile or permission sets, keeping maintenance simple and leveraging built-in security features. The platform automatically takes care of displaying only the fields accessible to the logged-in user. Authoritative links:

**Visualforce Security Considerations:** [https://developer.salesforce.com/docs/atlas.en-us/pages/pages\\_security\\_sharing.htm](https://developer.salesforce.com/docs/atlas.en-us/pages/pages_security_sharing.htm) (Specifically look for mentions of how Visualforce respects existing permissions and sharing.)

**with sharing keyword:** [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_classes\\_keywords\\_sharing.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_classes_keywords_sharing.htm) (Focus on its implications for object-level vs. field-level access.)

## Question: 57

When an Account's custom picklist field called Customer Sentiment is changed to a value of 'Confused', a new related Case should automatically be created.

Which two methods should a developer use to create this case? (Choose two.)

- A.Process Builder
- B.Apex Trigger
- C.Custom Button
- D.Workflow Rule

## Answer: AB

### Explanation:

The correct answer is A (Process Builder) and B (Apex Trigger).

Process Builder and Apex Triggers are both declarative and programmatic automation tools respectively, capable of creating new records based on specific events or criteria. In this scenario, the requirement is to automatically create a Case when the "Customer Sentiment" picklist field on an Account is changed to "Confused." This is a prime example of a record-triggered automation.

Process Builder offers a low-code, visual interface to define this automation. You can configure the Process Builder to start when an Account record is updated, evaluate the "Customer Sentiment" field for the "Confused" value, and then use the "Create a Record" action to create a new Case record related to the Account. Process Builder excels in handling relatively simple automated tasks without writing code.

Apex Triggers, on the other hand, are code-based and provide more flexibility and control. You can write an after update trigger on the Account object to check if the "Customer Sentiment" field has been changed to "Confused." If the condition is met, you can create a new Case record within the trigger's logic and insert it into the database. Apex Triggers are best suited for more complex automation scenarios where code-based logic is needed. They are more powerful and offer fine-grained control over the automation process.

Custom Buttons (Option C) are primarily used for initiating actions manually by users, not for automated record creation triggered by field changes. While a custom button could initiate a process that creates a Case, it wouldn't be automatic based on the field change, as the prompt asks.

Workflow Rules (Option D) are similar to Process Builder but more limited. Workflow Rules can only perform a restricted set of actions, and creating a record (before Process Builder updates) was not directly supported without workaround. Process Builder has largely superseded Workflow Rules due to its wider capabilities and more streamlined functionality.

In summary, both Process Builder and Apex Triggers can be utilized to meet the requirement. Process Builder offers a simpler, declarative approach for basic record creation, while Apex Triggers provide greater flexibility and control for more complex logic.

Authoritative Links:

**Process Builder:** [https://help.salesforce.com/s/articleView?id=sf.process\\_limits.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.process_limits.htm&type=5)

**Apex Triggers:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_triggers.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers.htm)

**Workflow Rules vs Process Builder:**

[https://trailhead.salesforce.com/content/learn/modules/business\\_process\\_automation/automate\\_with\\_process\\_builder](https://trailhead.salesforce.com/content/learn/modules/business_process_automation/automate_with_process_builder)

## Question: 58

What are three characteristics of static methods? (Choose three.)

- A. Initialized only when a class is loaded
- B. A static variable outside of the scope of an Apex transaction
- C. Allowed only in outer classes
- D. Allowed only in inner classes
- E. Excluded from the view state for a Visualforce page

**Answer: ACE**

**Explanation:**

Here's a detailed justification for why options A, C, and E are the correct characteristics of static methods in Apex within the Salesforce Platform Developer I context:

**A. Initialized only when a class is loaded:** Static members (including static methods and variables) belong to the class itself, not to any specific instance of the class. Therefore, their initialization happens only once when the class is loaded into memory, which typically occurs the first time the class is referenced. This differs from instance members, which are initialized each time a new object of the class is created. This behavior is fundamental to static concepts in object-oriented programming.

**C. Allowed only in outer classes:** Apex restricts static methods to be defined only in the outer class. You cannot declare a static method inside an inner class (a class defined within another class) because inner classes are tightly coupled to the instance of the outer class, and static members are independent of any instance. The restriction promotes clear separation and simplifies the lifecycle management of static and instance members. The Salesforce Governor limits enforce that static method only belongs to outer class.

**E. Excluded from the view state for a Visualforce page:** The view state in Visualforce is used to maintain the state of the components on a page across multiple requests. It essentially serializes and stores the data needed to reconstruct the page's components and their properties. Because static variables are shared across all instances of a class and are independent of any specific user's session, they are not stored in the view state. Storing static variables in the view state would be inefficient and potentially lead to unexpected behavior due to shared state across different user sessions.

Let's look at the incorrect options:

**B. A static variable outside of the scope of an Apex transaction:** This statement is misleading. Static variables are still part of the Apex transaction. Any changes made to a static variable within a transaction will be rolled back if the transaction is rolled back. While static variables retain their value across method calls within the same transaction, they are still subject to the transaction's outcome.

**D. Allowed only in inner classes:** This is the opposite of the truth. Static methods are disallowed in inner classes in Apex.

#### Supporting Links:

**Apex Static Keywords:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_classes\\_methods\\_sharing.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_methods_sharing.htm) **Apex Transactions:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_transaction\\_control.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_transaction_control.htm) **Visualforce View State:** [https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages\\_working\\_with\\_view\\_state.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages_working_with_view_state.htm)

#### Question: 59

What are two uses for External IDs? (Choose two.)

- A. To create relationships between records imported from an external system.
- B. To create a record in a development environment with the same Salesforce ID as in another environment
- C. To identify the sObject type in Salesforce
- D. To prevent an import from creating duplicate records using Upsert

#### Answer: AD

#### Explanation:

The correct answer is A and D because External IDs serve specific purposes related to data integration and management within Salesforce.

Option A, "To create relationships between records imported from an external system," is correct. External

IDs act as unique identifiers from a source outside of Salesforce. When importing data from an external system, these IDs can be used to relate records together that exist in both systems. For instance, if you import Accounts and Contacts, and the external system relates a Contact to an Account using a specific ID in the external system, you can use an External ID field on both Account and Contact to maintain that relationship during the import process using upsert operation. Without External IDs, establishing these relationships during data migration becomes significantly more complex, often requiring custom coding or data manipulation.

Option D, "To prevent an import from creating duplicate records using Upsert," is also correct. The Upsert operation in Salesforce relies heavily on External IDs. When performing an upsert, Salesforce first checks if a record exists with the provided External ID. If a match is found, the existing record is updated. If no match is found, a new record is inserted. This mechanism is vital for preventing duplicate records when importing data, especially from sources where Salesforce record IDs are not available or consistent. Without External IDs, preventing duplicates during data imports would be exceedingly difficult and error-prone.

Option B, "To create a record in a development environment with the same Salesforce ID as in another environment," is incorrect. Salesforce IDs are unique across environments. Attempting to replicate a Salesforce ID across environments violates Salesforce's internal ID management. While you can move data between environments, the Salesforce IDs will be different. Data migration tools handle the mapping and transformation of data but do not attempt to replicate the source Salesforce IDs.

Option C, "To identify the sObject type in Salesforce," is incorrect. The sObject type is determined by the object's API name (e.g., Account, Contact, Opportunity). External IDs are used to identify specific records of an sObject, not the sObject type itself.

In summary, External IDs are crucial for establishing relationships between records from external systems within Salesforce and preventing duplicate records during data imports by leveraging the Upsert operation.

They facilitate smooth data integration and maintain data integrity. [Salesforce External ID documentation](#) [Salesforce Upsert documentation](#)

## Question: 60

A developer wrote a unit test to confirm that a custom exception works properly in a custom controller, but the test failed due to an exception being thrown.

Which step should the developer take to resolve the issue and properly test the exception?

- A. Use try/catch within the unit test to catch the exception.
- B. Use the finally bloc within the unit test to populate the exception.
- C. Use the database methods with all or none set to FALSE.
- D. Use Test.isRunningTest() within the custom controller.

### Answer: A

#### Explanation:

The correct answer is **A. Use try/catch within the unit test to catch the exception.**

The core purpose of testing an exception in a unit test is to ensure that the code throws the intended exception under the expected circumstances. Simply allowing the exception to propagate and cause the test to fail doesn't confirm the desired behavior. Instead, the test must actively verify that the correct exception is thrown. This is achieved using a try-catch block.

The try block contains the code expected to throw the exception. The catch block then intercepts the exception.

Within the catch block, assertions are performed to validate that the caught exception is of the

correct type (the custom exception) and potentially also to verify the exception's message. This confirms that the custom exception logic is working as intended. Without the try-catch, the test framework will interpret any uncaught exception as a failure, regardless of whether it's the expected exception or a completely unrelated error.

Option B, "Use the finally block within the unit test to populate the exception," is incorrect. The finally block executes regardless of whether an exception is thrown or not; it's typically used for cleanup operations (like closing resources). It doesn't help in catching or verifying an exception.

Option C, "Use the database methods with all or none set to FALSE," is irrelevant to testing exceptions directly. Setting allOrNone = FALSE allows partial database operations to succeed even if some records fail.

While this might influence the circumstances under which an exception is thrown, it's not a mechanism for testing the exception itself. The focus here is the mechanics of verifying an exception that might occur due to data issues.

Option D, "Use Test.isRunningTest() within the custom controller," is useful for avoiding governor limits during testing but doesn't directly help in testing exceptions. Test.isRunningTest() can be used to bypass certain logic that might be problematic during a test, but the testing of exception flows requires try-catch blocks to confirm that the exception is handled correctly.

In summary, try-catch is the essential construct for verifying that an exception is thrown as expected within a unit test. It allows the test to intercept the exception, make assertions about its type and content, and thereby confirm the correct behavior of the code.

For further research, refer to the Salesforce Apex documentation on Unit Testing and Exception Handling:

[Apex Unit Tests](#)  
[Apex Exception Handling](#)

## Question: 61

Which SOQL query successfully returns the Accounts grouped by name?

- A.SELECT Type, Max(CreatedDate) FROM Account GROUP BY Name
- B.SELECT Name, Max(CreatedDate) FROM Account GROUP BY Name
- C.SELECT Id, Type, Max(CreatedDate) FROM Account GROUP BY Name
- D.SELECT Type, Name, Max(CreatedDate) FROM Account GROUP BY Name LIMIT 5

**Answer: B**

**Explanation:**

The correct SOQL query is **B. SELECT Name, Max(CreatedDate) FROM Account GROUP BY Name**.

Here's why:

SOQL's GROUP BY clause organizes the results of a query into groups based on the values of one or more fields. In this scenario, the requirement is to group Accounts by their Name. Therefore, the Name field must be present in both the SELECT clause and the GROUP BY clause. The query must select the Name field itself to display the name that corresponds to the grouped data. Additionally, any non-aggregated field in the SELECT clause must be present in the GROUP BY clause.

Option B fulfills these requirements by including Name in both the SELECT and GROUP BY clauses. Max(CreatedDate) is an aggregate function that finds the most recent creation date for each group of

Accounts with the same name, making it a valid selection alongside the grouped Name.

Options A, C, and D are incorrect because they either omit Name from the **SELECT** clause when it is used in the **GROUP BY** clause (option A) or include fields in the **SELECT** clause (Type, Id) that aren't aggregated and aren't included in the **GROUP BY** clause (options C and D). Including Id without grouping by it would result in an error, as Id is not aggregated. The Type field similarly needs to be either grouped or aggregated. The **LIMIT 5** in option D (which is absent from options A, B and C) is syntactically correct, however, it does not make this the right option since the rest of the **SELECT** and **GROUP BY** statements are not valid. SOQL requires that all non-aggregated fields in the **SELECT** clause must be present in the **GROUP BY** clause.

Further reading on SOQL and aggregate functions can be found on Salesforce's developer documentation:

SOQL and SOSL Queries: [https://developer.salesforce.com/docs/atlas.en-us.soql\\_sosl.meta/soql\\_sosl/sforce\\_soql\\_sosl.htm](https://developer.salesforce.com/docs/atlas.en-us.soql_sosl.meta/soql_sosl/sforce_soql_sosl.htm)

Aggregate Functions: [https://developer.salesforce.com/docs/atlas.en-us.soql\\_sosl.meta/soql\\_sosl/sforce\\_soql\\_aggregate\\_functions.htm](https://developer.salesforce.com/docs/atlas.en-us.soql_sosl.meta/soql_sosl/sforce_soql_aggregate_functions.htm)

## Question: 62

For which three items can a trace flag be configured? (Choose three.)

- A.Apex Trigger
- B.Apex Class
- C.Process Builder
- D.User
- E.Visualforce

### Answer: ABD

#### Explanation:

The correct answer is ABD because Trace Flags in Salesforce are primarily used for debugging and monitoring Apex code and user activity.

**A. Apex Triggers:** Trace Flags are crucial for debugging Apex Triggers. You can set a Trace Flag to monitor the execution of an Apex Trigger, capturing detailed logs of its behavior, variable values, and method calls. This helps identify performance bottlenecks or unexpected errors within the trigger's logic.

**B. Apex Classes:** Similar to Apex Triggers, Trace Flags are extensively used for debugging Apex Classes. By setting a Trace Flag, you can track the execution path of methods within a class, observe variable states, and pinpoint the source of issues. This is especially useful when dealing with complex logic or integration with other systems.

**D. User:** Trace Flags can be configured for a specific user. This allows you to monitor the actions a user takes within Salesforce, including database operations, workflow rule evaluations, and other relevant events. User-level tracing helps troubleshoot issues specific to a user's profile, permissions, or data interactions.

**C. Process Builder:** While Process Builder execution is tracked through debug logs, Trace Flags aren't directly configured for Process Builder itself. The debug logs for Process Builder are enabled separately and provide insights into its execution flow. Trace flags are more granular in tracking specific apex triggers and classes being triggered.

**E. Visualforce:** Although Visualforce components can trigger Apex code (which can be traced), Trace Flags aren't directly configured on Visualforce pages themselves. The debugging of Visualforce is usually done

using the Developer Console and browser developer tools alongside apex debug logs.

In summary, Trace Flags are powerful tools for debugging Apex code and user activities, focusing on the code execution and operations by user. While Visualforce and Process Builder are integral to the Salesforce platform, they aren't directly monitored using Trace Flags.

Authoritative Links for further research:

Salesforce Debug Logs: [https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_debugging\\_debug\\_log.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_debugging_debug_log.htm)

Understanding Trace Flags: [https://help.salesforce.com/s/articleView?id=sf.code\\_debug\\_log.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.code_debug_log.htm&type=5)

## Question: 63

A developer is asked to create a custom Visualforce page that will be used as a dashboard component. Which three are valid controller options for this page? (Choose three.)

- A. Use a standard controller.
- B. Use a standard controller with extensions.
- C. Use a custom controller with extensions.
- D. Do not specify a controller.
- E. Use a custom controller.

**Answer: CDE**

### Explanation:

The correct answer is CDE. Let's break down why each option is or isn't valid for a Visualforce page intended as a dashboard component.

**C. Use a custom controller with extensions:** This is a valid option. A custom controller provides complete control over the Visualforce page's logic and data access. Extensions can then supplement this custom controller with additional functionality or logic that is more modular or reusable. This flexibility is beneficial when the component requires complex calculations, specific data transformations, or integrations that aren't readily available via standard controllers.

**D. Do not specify a controller:** This is a valid option, especially for components displaying static content or relying solely on client-side scripting. If the Visualforce page only renders information without needing server-side data manipulation or Apex code, omitting the controller simplifies the component and reduces server load. This approach is often preferred for simple dashboard widgets.

**E. Use a custom controller:** This is also a valid option. A custom controller offers complete programmatic control over the data presented in the dashboard component and handles all business logic within Apex. It's suitable when the component requires complex data manipulation, specific SOQL queries, or custom processing before display.

**A. Use a standard controller:** This is not a valid approach in many cases, though technically possible it's very limiting. Standard controllers are designed to work with standard Salesforce objects (Account, Contact, Opportunity, etc.). While it can render basic data from an object, the limitations of the controller mean it's unlikely to be applicable for sophisticated, granular dashboard data.

**B. Use a standard controller with extensions:** This is possible, but highly unlikely to be sufficient. Standard controllers are focused on specific SObjects, which limits their usefulness in comprehensive dashboards, since dashboards typically display information across multiple objects or custom data that doesn't fit neatly into a standard Salesforce record. Extensions only augment what the standard controller already does, they

don't introduce new base data sets. Thus this is less flexible and less applicable to creating a custom dashboard component than the other options.

In essence, for flexible dashboard components, custom controllers (with or without extensions) give developers the tools needed to implement any level of complexity, while not specifying a controller allows for purely client-side rendered simple widgets. A standard controller is too restrictive for most customized dashboard needs.

Here are some authoritative links for further research:

**Visualforce Controllers:**[https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/apex\\_controller.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/apex_controller.htm)

**Visualforce Standard Controllers:**[https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages\\_controller\\_about.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages_controller_about.htm)

**Visualforce Custom Controllers:**[https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages\\_controller\\_custom.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages_controller_custom.htm)

**Visualforce Controller Extensions:**[https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages\\_controller\\_extension.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages/pages_controller_extension.htm)

## Question: 64

A Platform Developer needs to implement a declarative solution that will display the most recent Closed Won date for all Opportunity records associated with an Account.

Which field is required to achieve this declaratively?

- A.Roll-up summary field on the Opportunity object
- B.Cross-object formula field on the Opportunity object
- C.Roll-up summary field on the Account object
- D.Cross-object formula field on the Account object

**Answer: C**

**Explanation:**

The correct answer is C: Roll-up summary field on the Account object. Here's why:

The requirement is to display information on the Account based on related Opportunity records. Specifically, we need the most recent Closed Won date. This necessitates aggregating data from multiple child records (Opportunities) and summarizing it on the parent record (Account).

Roll-up summary fields are specifically designed for this parent-child relationship aggregation. They allow calculations like SUM, MIN, MAX, COUNT, and others to be performed on child records and displayed on the parent record. In this case, we would use the MAX function on the Closed Won Date field of the Opportunity to find the most recent date and display it on the Account.

Option A, a Roll-up summary field on the Opportunity object, is incorrect because we want the data displayed on the Account, not the Opportunity.

Option B, a cross-object formula field on the Opportunity object, is also incorrect. While cross-object formula fields can reference parent records, they cannot aggregate data across multiple child records. They can only display a single field's value from a related object, and this is not useful for finding the most recent date across many child records.

Option D, a cross-object formula field on the Account object, can only access data from a single related Opportunity record. It cannot look across all related Opportunities to find the maximum Closed Won Date.

Furthermore, Cross-object formulas are read-only and cannot perform calculations on a set of data.

Roll-up summary fields offer a declarative (no-code) approach to aggregating and displaying summarized data from child records to a parent record. This makes them ideal for scenarios like this where we need to find the maximum value from a related list (Opportunities). Other considerations are that roll-up summary fields can only be used for master-detail relationships where one object is the parent. With the lookup relationships, a roll-up summary field cannot be made without Apex code. Standard roll-up summary fields can also be used on standard objects such as Account and Contact.

Authoritative Link:

Salesforce Help: Define Roll-Up Summary Fields: [https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_roll\\_up\\_summary\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5)

## Question: 65

Which three statements are true regarding the @isTest annotation? (Choose three.)

- A. A method annotated @isTest(SeeAllData=true) in a class annotated @isTest(SeeAllData=false) has access to all org data.
- B. A method annotated @isTest(SeeAllData=false) in a class annotated @isTest(SeeAllData=true) has access to all org data.
- C. A class containing test methods counts toward the Apex code limit regardless of any @isTest annotation.
- D. Products and Pricebooks are visible in a test even if a class is annotated @isTest(SeeAllData=false).
- E. Profiles are visible in a test even if a class is annotated @isTest(SeeAllData=false).

**Answer: ABE**

### Explanation:

Here's a detailed justification for why the answer ABE is correct regarding the @isTest annotation in Salesforce, along with supporting explanations and authoritative links:

- A. A method annotated @isTest(SeeAllData=true) in a class annotated @isTest(SeeAllData=false) has access to all org data.** This is true because the @isTest annotation on a method with SeeAllData=true overrides the SeeAllData setting of the class. Method-level annotations have precedence. This allows for controlled testing of specific scenarios that require access to existing data, even if the entire test class is isolated.
- B. A method annotated @isTest(SeeAllData=false) in a class annotated @isTest(SeeAllData=true) has access to all org data.** This statement is accurate. When the SeeAllData=true annotation is set at the class level, it dictates that all test methods within that class (unless explicitly overridden) will have access to all data in the organization. A method with SeeAllData=false will still have access.
- D. Products and Pricebooks are visible in a test even if a class is annotated @isTest(SeeAllData=false).** This statement is incorrect. When SeeAllData=false, test methods do not inherently have access to Product and Pricebook data. You would have to explicitly insert these records in your test setup. They are treated like other custom objects.
- E. Profiles are visible in a test even if a class is annotated @isTest(SeeAllData=false).** This is correct. Even when SeeAllData=false, profiles are still visible in the test context. The profiles are foundational metadata used to define user access and permissions, critical for testing security implementations, hence Salesforce make them available even when SeeAllData=false.
- C. A class containing test methods counts toward the Apex code limit regardless of any @isTest annotation.** is Incorrect. Test classes and methods marked with @isTest do not count against the organization's Apex code limits. This is to facilitate comprehensive testing without impacting code

governance.

**In Summary:** The `SeeAllData` parameter controls data visibility during tests. `true` grants access to existing org data, while `false` (the default) isolates tests to data created within the test method. Method-level `SeeAllData` settings override class-level settings. Profiles are generally available for tests, and test code doesn't affect org limits.

#### Authoritative Links:

**Salesforce Documentation on Testing Best Practices:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing.htm)

**@isTest Annotation Documentation:** [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_classes\\_annotation\\_istest.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_annotation_istest.htm)

### Question: 66

A company wants to create an employee rating program that allows employees to rate each other. An employee's average rating must be displayed on the employee record. Employees must be able to create rating records, but are not allowed to create employee records.

Which two actions should a developer take to accomplish this task? (Choose two.)

- A.Create a trigger on the Rating object that updates a field on the Employee object.
- B.Create a lookup relationship between the Rating and Employee object.
- C.Create a roll-up summary field on the Employee and use AVG to calculate the average rating score.
- D.Create a master-detail relationship between the Rating and Employee objects.

#### Answer: AB

#### Explanation:

The correct answer is AB. Let's break down why.

**A. Create a trigger on the Rating object that updates a field on the Employee object.** This is crucial for updating the average rating on the employee record. When a new rating is created (or updated or deleted), the trigger will fire and recalculate the average rating based on all related ratings for that employee. The trigger then updates a dedicated field (e.g., "Average Rating") on the Employee record. This aligns with the requirement to display the average rating on the Employee record and handles dynamic updates based on rating changes. Triggers enable declarative automation for complex data manipulation.

**B. Create a lookup relationship between the Rating and Employee object.** A lookup relationship is appropriate because the question states that employees must be able to create ratings, but not employees.

Lookup relationships allow ratings to exist even if the related Employee record doesn't yet exist (or is deleted). A master-detail relationship (option D) would prevent rating records from existing without a parent Employee, conflicting with the scenario requirements. The lookup provides the necessary association between ratings and employees, enabling the trigger (option A) to identify the relevant employee records to update. This also facilitates querying and reporting on ratings associated with specific employees.

**C. Create a roll-up summary field on the Employee and use AVG to calculate the average rating score.** This is incorrect. Roll-up summary fields only work for master-detail relationships. Since option D is incorrect, roll-up summary fields cannot be used directly. Roll-up summary fields provide declarative calculations, but only on related child records in a master-detail relationship, not in a lookup.

**D. Create a master-detail relationship between the Rating and Employee objects.** This is incorrect. Master-detail relationships enforce tight coupling. A master-detail relationship would require an employee record to exist before a rating could be created, which is not allowed based on the scenario. Furthermore, if the

employee is deleted the rating records would also be deleted which would not be desirable.

In summary, a lookup relationship establishes the association between ratings and employees without the restrictions of a master-detail relationship, and a trigger handles the dynamic calculation and updating of the employee's average rating based on related rating records.

Further reading on relationships:

[Salesforce Relationships](#)

[Salesforce Triggers](#)

## Question: 67

Which two SOSL searches will return records matching search criteria contained in any of the searchable text fields on an object? (Choose two.)

- A.[FIND 'Acme\*' IN ANY FIELDS RETURNING Account, Opportunity];
- B.[FIND 'Acme\*' RETURNING Account, Opportunity];
- C.[FIND 'Acme\*' IN ALL FIELDS RETURNING Account, Opportunity];
- D.[FIND 'Acme\*' IN TEXT FIELDS RETURNING Account, Opportunity];

## Answer: BC

### Explanation:

Let's break down why options B and C are correct for a SOSL search seeking records matching 'Acme\*' across any searchable text fields on Account and Opportunity objects.

Option B, FIND 'Acme\*' RETURNING Account, Opportunity, is correct because without specifying IN ANY FIELDS or IN ALL FIELDS or IN TEXT FIELDS, SOSL defaults to searching across all searchable text fields of the objects specified in the RETURNING clause. Essentially, it implies "find this term anywhere a user might type it in". This is the broadest possible search across these objects.

Option C, FIND 'Acme\*' IN ALL FIELDS RETURNING Account, Opportunity, is also correct. The IN ALL FIELDS clause explicitly instructs SOSL to search within all searchable fields, including text fields, phone fields, email fields and numeric fields. If we only want text fields, this is less specific than IN TEXT FIELDS, but still a valid way to search across all text fields on the objects.

Option A, FIND 'Acme\*' IN ANY FIELDS RETURNING Account, Opportunity, is incorrect. While it sounds plausible, the correct syntax in SOSL is IN ALL FIELDS or IN TEXT FIELDS to search across multiple fields. IN ANY FIELDS isn't valid SOSL syntax.

Option D, FIND 'Acme\*' IN TEXT FIELDS RETURNING Account, Opportunity, is incorrect. While it specifies to only search the searchable text fields, it might be too restrictive based on what the definition of "text fields" are. IN ALL FIELDS better satisfies searching across all the searchable text fields.

In summary, SOSL without a specific field clause and IN ALL FIELDS will effectively search all relevant text fields on specified objects.

For more information on SOSL syntax and usage, refer to the official Salesforce documentation:

**Salesforce SOSL Reference:**[https://developer.salesforce.com/docs/atlas.en-us.soql\\_sosl.meta/soql\\_sosl/sforce\\_api\\_calls\\_sosl\\_find.htm](https://developer.salesforce.com/docs/atlas.en-us.soql_sosl.meta/soql_sosl/sforce_api_calls_sosl_find.htm)

## Question: 68

For which example task should a developer use a trigger rather than a workflow rule?

- A.To set the Name field of an expense report record to Expense and the Date when it is saved
- B.To send an email to a hiring manager when a candidate accepts a job offer
- C.To notify an external system that a record has been modified
- D.To set the primary Contact on an Account record when it is saved

### Answer: D

#### Explanation:

The correct answer is D: To set the primary Contact on an Account record when it is saved. Here's why:

Workflows and triggers are both automation tools in Salesforce, but they operate differently and are suited for different tasks. Workflows are best for simple, declarative automation. They can update fields, send emails, create tasks, and send outbound messages, but they operate after a record is saved to the database (after DML operations).

Triggers, on the other hand, are Apex code executed before or after specific database events (like insert, update, delete). They offer much greater flexibility because they allow developers to write custom logic that cannot be achieved with point-and-click tools like workflow rules. Triggers can execute complex logic, perform data validation, interact with other systems, and modify data before it is saved to the database.

Options A and B can easily be achieved by using a workflow rule. Option A involves a simple field update and option B involves sending an email, which is something workflows can do without the need for custom code. Option C could potentially be done with a workflow, but because it is notifying an external system, workflows are often limited in this regard, outbound messages can be less flexible, and a trigger with a callout would provide better control and error handling, but this is not as clearly defined.

Option D specifically describes a scenario where a trigger becomes necessary to ensure data consistency and avoid potential issues. Managing relationships and ensuring data integrity between related objects, like setting a primary contact on an Account record, often requires more sophisticated logic than a workflow can provide. A trigger allows you to examine existing contacts, implement more complex rules for determining the "primary" contact (e.g., based on a specific field or relationship), and update related records accordingly before the Account record is fully saved. This level of control is difficult to achieve with a workflow rule, especially if the logic to determine the primary contact is complex, and is much more robust when executed inside a "before" trigger.

In summary, the selection of a trigger provides superior control and customization capabilities when needing to define the primary contact of an Account record as the complexity of the business case can be higher than the capabilities of a workflow rule.

Further resources on Salesforce Automation and Apex Triggers:

**Trailhead - Apex Triggers:**[https://trailhead.salesforce.com/content/learn/modules/apex\\_triggers](https://trailhead.salesforce.com/content/learn/modules/apex_triggers)

**Trailhead - Workflow Rules:**[https://trailhead.salesforce.com/content/learn/modules/workflow\\_rules](https://trailhead.salesforce.com/content/learn/modules/workflow_rules)

**Salesforce Documentation - Triggers:**[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_triggers.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers.htm)

## Question: 69

Which feature should a developer use to update an inventory count on related Product records when the status of an Order is modified to indicate it is fulfilled?

- A.Process Builder process
- B.Lightning component
- C.Visualforce page
- D.Workflow rule

#### **Answer: A**

#### **Explanation:**

The correct answer is A: Process Builder process.

Here's a detailed justification:

Process Builder is the most suitable declarative automation tool for this scenario because it allows for cross-object updates without requiring code. When an Order's status changes to "fulfilled," Process Builder can be triggered. This trigger can then be configured to update related Product records to reflect the change in inventory. Specifically, the Process Builder can locate the related Products associated with the fulfilled Order.

Then, using the "Update Records" action, the Process Builder can decrement the "inventory count" field on each related Product. This direct update capability is a key advantage.

Workflow Rules are also declarative, but they are best suited for simple, single-object updates. They cannot directly update related records in the same way as Process Builder without resorting to complex workarounds involving formula fields or other less efficient methods. The goal here is to achieve a direct modification to Product inventory upon order fulfillment.

Lightning Components and Visualforce Pages are code-based solutions. While they offer maximum flexibility, they introduce unnecessary complexity for a task that can be easily achieved declaratively. Using code requires writing, testing, and maintaining it, which is a higher effort compared to using a declarative tool like Process Builder. Salesforce advocates for using declarative solutions whenever possible to minimize the need for custom code and reduce development and maintenance overhead. The principles of low-code/no-code development are very applicable here.

Moreover, Process Builder supports features like scheduled actions, allowing for delayed inventory updates if needed, and provides a user-friendly interface for configuration and maintenance. A critical benefit is that Process Builder is part of the Salesforce declarative automation suite, requiring less specialized developer knowledge compared to custom code solutions.

In summary, Process Builder strikes the optimal balance between functionality, ease of use, and maintainability for updating related Product records' inventory count based on Order status changes.

Further Research:

Salesforce Process Builder: [https://help.salesforce.com/s/articleView?id=sf.process\\_limits.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.process_limits.htm&type=5)

Declarative Development in Salesforce:

<https://trailhead.salesforce.com/en/content/learn/modules/declarative-development>

#### **Question: 70**

A developer has JavaScript code that needs to be called by controller functions in multiple Aura components by extending a new abstract component.

Which resource in the abstract Aura component bundle allows the developer to achieve this?

- A.helper.js
- B.controller.js
- C.superRender.js

**Answer: A****Explanation:**

The correct answer is **A. helper.js**. Here's a detailed justification:

Aura components provide a structured bundle for encapsulating various aspects of the component's functionality. To share JavaScript code across multiple Aura components using an abstract component, the `helper.js` resource is the ideal location.

The `helper.js` file in an Aura component bundle is specifically designed to hold reusable functions. These functions can be called from the controller, renderer, or other parts of the component. By placing the shared JavaScript code in the `helper.js` of the abstract component, the controller functions of extending (child) Aura components can access and reuse this code through the `helper` object.

Controller functions (B) are responsible for handling user interactions and events within a specific component. While they can call functions in the helper, they are not the place to define globally reusable functions intended for other components. The primary purpose of the controller is to handle a specific component's logic.

`superRender.js` (C) and `renderer.js` (D) deal with the rendering lifecycle of the component, specifically the visual updates to the user interface. Placing shared business logic within the rendering pipeline is generally not a good practice, as rendering functions should focus solely on presenting the data, not manipulating it. Overriding the rendering functions for code sharing would lead to complexity.

Therefore, `helper.js` is the correct choice as it is the designated place for reusable JavaScript functions that can be accessed and called by the controller functions in the extending Aura components. The extending components simply extend the abstract component, and their controllers can access the helper methods via `component.get('c.methodName')`; which then triggers the corresponding helper method.

For further reading, refer to the Salesforce Lightning Components documentation on component bundles:

[https://developer.salesforce.com/docs/component-library/documentation/en/lwc/lwc.create\\_components\\_bundle](https://developer.salesforce.com/docs/component-library/documentation/en/lwc/lwc.create_components_bundle)

and on the `helper.js` file:

[https://developer.salesforce.com/docs/component-library/documentation/en/lwc/lwc.js\\_api\\_helper](https://developer.salesforce.com/docs/component-library/documentation/en/lwc/lwc.js_api_helper)

**Question: 71**

Which option should a developer use to create 500 Accounts and make sure that duplicates are not created for existing Account Sites?

- A.Sandbox template
- B.Data Loader
- C.Data Import Wizard
- D.Salesforce-to-Salesforce

**Answer: A****Explanation:**

The provided answer 'A. Sandbox template' is incorrect. Sandbox templates are used to configure the data and metadata copied into a sandbox environment, not for creating records and preventing duplicates during data import.

Here's a detailed justification for why the correct answer is B. Data Loader, and why the other options are less suitable:

Data Loader is the most appropriate tool because it provides robust functionality for inserting, updating, and deleting data in bulk, which is precisely what's needed for creating 500 Accounts. Crucially, Data Loader supports duplicate rules. When properly configured, it can prevent the creation of duplicate Accounts based on existing Account Sites. By defining matching rules and setting the "Prevent this operation if records duplicate" action, Data Loader will identify potential duplicates during the import process.

Data Import Wizard, option C, is a simpler tool that is suitable for importing smaller amounts of data (up to 50,000 records) and offers basic duplicate checking capabilities. However, for 500 records, it is a viable solution. The key is to make sure that when importing, you map the site field correctly and the site has external ID.

Salesforce-to-Salesforce, option D, is a feature used for sharing data between different Salesforce organizations. It is not intended for bulk data creation or duplicate management within a single organization.

Data Loader allows you to configure how duplicate rules are handled during the import. This is essential for meeting the requirement of preventing duplicates based on Account Sites. It is often used alongside batch apex, and as an administrator, it allows you to control data and data imports. Using the data loader, the developer would export existing data, and map to the fields that exist in the file that is going to be uploaded, and define the ID that will be used to find potential duplicates in order to prevent them.

Here are authoritative links for further research:

**Data Loader:**[https://help.salesforce.com/s/articleView?id=sf.data\\_loader.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_loader.htm&type=5)

**Data Import Wizard:**[https://help.salesforce.com/s/articleView?id=sf.import\\_wizard.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.import_wizard.htm&type=5) **Salesforce-to-Salesforce:**[https://help.salesforce.com/s/articleView?id=sf.s2s\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.s2s_overview.htm&type=5)

## Question: 72

Which two components are available to deploy using the Metadata API? (Choose two.)

- A. Lead Conversion Settings
- B. Web-to-Case
- C. Web-to-Lead
- D. Case Settings

**Answer: AD**

**Explanation:**

The correct answer is A. Lead Conversion Settings and D. Case Settings because these are metadata components that can be retrieved and deployed using the Salesforce Metadata API. The Metadata API allows you to retrieve, deploy, create, update, or delete customization information for your Salesforce organization. This information is represented as metadata.

Lead Conversion Settings control how leads are converted into accounts, contacts, and opportunities. These settings, such as field mappings and conversion behavior, are stored as metadata and can be managed and deployed via the Metadata API. Similarly, Case Settings define configurations related to case management, including support processes, automatic case user, and escalation rules. These settings are also stored as metadata accessible through the API.

Options B (Web-to-Case) and C (Web-to-Lead) are features that utilize metadata (e.g., custom fields, assignment rules), but they are not directly deployed as a single metadata component using the Metadata

API. Instead, you deploy the underlying components like custom fields, assignment rules, and Web-to-Case/Lead forms individually. Therefore, while related to customization, they don't represent deployable units in the same manner as Lead Conversion or Case Settings. Lead Conversion and Case Settings represent a configuration area defined by Salesforce as deployable metadata types.

In essence, the Metadata API focuses on configuration metadata that governs functionalities like lead conversion and case handling. Web-to-Case and Web-to-Lead involve designing and setting up functionalities using different configurations stored as metadata.

For further information, refer to the Salesforce Metadata API documentation:

[https://developer.salesforce.com/docs/atlas.en-us.api\\_meta.meta/api\\_meta/meta\\_types\\_intro.htm](https://developer.salesforce.com/docs/atlas.en-us.api_meta.meta/api_meta/meta_types_intro.htm)

### Question: 73

Which three statements are true regarding cross-object formulas? (Choose three.)

- A. Cross-object formulas can reference fields from objects that are up to 10 relationships away.
- B. Cross-object formulas can reference fields from master-detail or lookup relationships.
- C. Cross-object formulas can reference child fields to perform an average.
- D. Cross-object formulas can expose data the user does not have access to in a record.
- E. Cross-object formulas can be referenced in roll-up summary fields.

**Answer: ABD**

**Explanation:**

Here's a breakdown of why the answer is ABD:

**A. Cross-object formulas can reference fields from objects that are up to 10 relationships away.** This is accurate. Salesforce allows cross-object formulas to traverse relationships to access fields on related objects. The limit is indeed 10 levels deep. This enables complex calculations and data display pulling information from multiple related records.

**B. Cross-object formulas can reference fields from master-detail or lookup relationships.** This statement is also correct. Cross-object formulas are commonly used to access fields through both master-detail and lookup relationships. These relationships establish connections between objects, enabling you to pull data from parent (master) or related (lookup) objects into a formula field on the child or referencing object.

**D. Cross-object formulas can expose data the user does not have access to in a record.** This is a critical point about the potential security implications of cross-object formulas. While field-level security and object-level security (profiles and permission sets) control direct access to data, a formula field can display data from a related record that the user wouldn't normally see. This is because formula fields are evaluated in system context. Administrators must be aware of this and carefully design formulas to avoid unintentionally exposing sensitive information.

Now, why option C and E are incorrect:

**C. Cross-object formulas can reference child fields to perform an average.** Cross-object formulas themselves cannot directly perform aggregate calculations (like average) across multiple child records. To achieve this, one would typically use Roll-Up Summary fields on the parent object which can then be referenced by a cross-object formula on another related object. Roll-up summary fields, by design, do the aggregation. Cross-object formulas only grab fields from parents.

**E. Cross-object formulas can be referenced in roll-up summary fields.** Roll-up summary fields can't directly

use cross-object formulas. Roll-up Summary fields can perform calculations on child records of a master-detail relationship and store the result on the parent. The fields being summarized must be directly on the child object, not derived from a cross-object formula. After the Roll-Up Summary field on the parent is updated, another formula (including a cross-object formula on a related object) can access the result of the roll-up summary.

In summary, cross-object formulas provide a powerful mechanism for data access and manipulation across relationships, but understanding their depth limits and security implications is crucial. They can expose data and cannot directly perform aggregations, but can be used to display roll-up summary field values.

#### **Authoritative Links:**

Salesforce Help - Cross-Object Formulas: [https://help.salesforce.com/s/articleView?id=sf.formula\\_examples\\_cross\\_object.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.formula_examples_cross_object.htm&type=5)

Salesforce Help - Roll-Up Summary Fields: [https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_roll\\_up\\_summary\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5)

#### **Question: 74**

Which two statements are true about Apex code executed in Anonymous Blocks? (Choose two.)

- A. The code runs with the permissions of the user specified in the runAs() statement.
- B. The code runs with the permissions of the logged in user.
- C. The code runs in system mode having access to all objects and fields.
- D. All DML operations are automatically rolled back.
- E. Successful DML operations are automatically committed.

#### **Answer: BE**

#### **Explanation:**

The answer correctly identifies B and E as true statements about Apex code executed in Anonymous Blocks.

Anonymous Apex code is executed in the context of the logged-in user. This means that security restrictions, such as object and field-level security, sharing rules, and validation rules, are enforced based on the user's profile and permission sets. Therefore, statement B is accurate.

Furthermore, successful Data Manipulation Language (DML) operations within an Anonymous Block are automatically committed to the database. There is no automatic rollback as in some other contexts like test methods without `SeeAllData=true`. This makes statement E accurate.

Statement A is incorrect. The `runAs()` method can only be used in test methods to execute code as a different user and verify that user's permissions. It is not applicable to Anonymous Blocks.

Statement C is incorrect. Anonymous Apex does not run in system mode. As stated before, it is executed within the user's security context.

Statement D is incorrect. As mentioned, successful DML operations are committed automatically unless there is an unhandled exception which then rolls back the transaction.

In summary, Anonymous Apex executes under the logged-in user's permissions, and DML changes are committed upon successful execution.

#### **Supporting resources:**

Execution Governors and Limits: <https://developer.salesforce.com/docs/atlas.en>

[us.apexcode.meta/apexcode/apex\\_gov\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_gov_limits.htm)

Apex Transactions: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_transactions.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_transactions.htm)

Testing Apex: [https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_testing.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_testing.htm) (For explanation of runAs())

## Question: 75

From which two locations can a developer determine the overall code coverage for a sandbox? (Choose two.)

- A.The Apex Test Execution page
- B.The Test Suite Run panel of the Developer Console
- C.The Apex classes setup page
- D.The Tests tab of the Developer Console

## Answer: CD

### Explanation:

The correct answer, C and D, accurately pinpoint where a developer can ascertain the overall code coverage in a Salesforce sandbox environment.

Option C, the "Apex Classes Setup page," directly displays the code coverage percentage alongside each Apex class. This page presents a summarized view, showcasing which classes have been tested and to what extent, allowing developers to quickly identify areas needing improved test coverage. Salesforce mandates a minimum code coverage threshold (typically 75%) for deployment to production, making this a critical monitoring point.

Option D, the "Tests tab of the Developer Console," offers a more granular view of code coverage. After running tests, this tab aggregates the results, showing not only the overall code coverage but also highlighting specifically which lines of code were covered and which were not. This detailed breakdown facilitates targeted debugging and refinement of test methods, leading to more comprehensive coverage. The Developer Console's Tests tab helps pinpoint the areas with inadequate test coverage, allowing developers to write more effective and targeted tests.

Options A and B are incorrect because they don't primarily serve the purpose of showing the overall code coverage in a summarised manner for the entire org/sandbox. While 'The Apex Test Execution page' displays results of a test run, it doesn't offer a consolidated view of coverage across the entire sandbox. Similarly, 'The Test Suite Run panel of the Developer Console' focuses on the execution of test suites, not the overall cumulative code coverage. It provides execution details and logs but doesn't aggregate the overall percentage for all Apex code.

In essence, the Apex Classes Setup page provides a summary-level view of code coverage, while the Tests tab of the Developer Console offers a detailed, line-by-line breakdown, both being crucial for monitoring and improving code quality within a Salesforce sandbox.

Relevant resources:

Apex Testing: [https://trailhead.salesforce.com/content/learn/modules/apex\\_testing/apex\\_testing\\_intro](https://trailhead.salesforce.com/content/learn/modules/apex_testing/apex_testing_intro)

Developer Console: [https://developer.salesforce.com/docs/atlas.en-us.developer\\_console.meta/developer\\_console/console\\_test\\_view.htm](https://developer.salesforce.com/docs/atlas.en-us.developer_console.meta/developer_console/console_test_view.htm)

## Question: 76

Which two practices should be used for processing records in a trigger? (Choose two.)

- A.Use a Map to reduce the number of SOQL calls.
- B.Use @future methods to handle DML operations.
- C.Use a Set to ensure unique values in a query filter.
- D.Use (callout=true) to update an external system.

### Answer: AC

#### Explanation:

The correct answer is A and C. Let's break down why:

#### A. Use a Map to reduce the number of SOQL calls.

This practice directly addresses governor limits related to the number of SOQL queries a single transaction can execute. Salesforce's governor limits prevent resource hogging and ensure multi-tenancy functions smoothly. Imagine a trigger firing on multiple record updates. Without a strategy like using a Map, each record might trigger its own SOQL query. Using a Map, you can store record IDs as keys and related data as values. This lets you consolidate SOQL queries. For example, if you need information about parent accounts for all records being updated, you can first collect the unique parent account IDs, then perform a single SOQL query to retrieve the parent account information and store it in the Map. This significantly reduces SOQL calls, optimizing performance and preventing governor limit exceptions. See:

[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_dml\\_bulk.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_dml_bulk.htm)

#### C. Use a Set to ensure unique values in a query filter.

Similar to Maps, Sets are crucial for efficiency. When building a SOQL query's WHERE clause, especially when filtering based on related record IDs or other values, using a Set ensures you only query for unique values. Consider a scenario where a trigger needs to update related Contacts based on Account updates. If multiple Accounts being updated all share the same Contact IDs, directly querying with a list of those (potentially duplicated) IDs would be inefficient. Adding the IDs to a Set first guarantees only unique Contact IDs are used in the SOQL query. This avoids retrieving the same records multiple times, saving processing time and query resources, which again, helps avoid hitting governor limits. See:

[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_collections.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_collections.htm)

#### Why B is incorrect:

@future methods are for asynchronous processing. While they help with governor limits by moving DML operations out of the current transaction, using them indiscriminately in triggers can lead to issues with data consistency, order of execution, and debugging. They should be used strategically for long-running operations or callouts, not as a general-purpose solution for DML within a trigger. See:

[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_future\\_methods.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_future_methods.htm)

#### Why D is incorrect:

callout=true is used within @future methods to allow external system integrations. While external system updates could be part of a trigger's logic, they shouldn't be done synchronously within the trigger if possible. Doing them synchronously increases the transaction time, impacting user experience and increasing the chances of governor limit hits. Furthermore, synchronous callouts lock the record until the external system responds. Instead, callout=true is relevant when you already choose to handle these externally asynchronously (for example using @future methods or queueable Apex). It doesn't directly relate to efficient record processing within the trigger itself.

In summary, using Maps and Sets are key techniques for writing efficient, bulkified triggers that respect Salesforce's governor limits and provide a better user experience.

### Question: 77

Which two statements are acceptable for a developer to use inside procedural loops? (Choose two.)

- A.delete contactList;
- B.contactList.remove(i);
- C.Contact con = new Contact();
- D.Account a = [SELECT Id, Name FROM Account WHERE Id = :con.AccountId LIMIT 1];

### Answer: BC

#### Explanation:

The correct answer is BC because `contactList.remove(i);` allows you to modify a list (such as removing an element at a specific index within a loop), which is useful for manipulating collections during iteration. This is a standard practice in many programming languages, and Apex in Salesforce supports this functionality. `Contact con = new Contact();` is also valid inside a procedural loop because it declares and instantiates a new Contact object, which is a common operation for processing data or creating new records within the loop. Each iteration will create a new instance.

Option A, `delete contactList;`, is incorrect because you cannot directly delete a list itself. Deleting in Salesforce refers to deleting records from the database. To delete elements of a list, you use methods like `remove()`.

Additionally, deleting records should be done outside loops using bulk DML to avoid governor limits.

Option D, `Account a = [SELECT Id, Name FROM Account WHERE Id = :con.AccountId LIMIT 1];`, is incorrect as it represents a SOQL query inside a loop. Performing SOQL queries inside a loop is a severe antipattern known as "SOQL in a loop" and will quickly lead to governor limit exceptions, specifically hitting the limit on the number of SOQL queries. While the syntax itself might be valid (assuming `con` is properly initialized within the loop), it is highly inefficient and should be avoided.

In summary, only B and C represent valid and relatively safe operations that could be performed inside a procedural loop without immediate performance concerns or exceeding governor limits. A and D are either syntactically incorrect in the context of lists (A) or represent a very dangerous performance antipattern (D).

Further Reading:

**Apex Governor Limits:**[https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_gov\\_limits.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_gov_limits.htm) **Apex Collections:**[https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex\\_collections.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/apex_collections.htm) **SOQL Best Practices:**[https://developer.salesforce.com/docs/atlas.en-us/apexcode/langCon\\_apex\\_SOQL\\_VLSV.htm](https://developer.salesforce.com/docs/atlas.en-us/apexcode/langCon_apex_SOQL_VLSV.htm)

### Question: 78

What is the debug output of the following Apex code?

```
Decimal theValue;  
System.debug(theValue);
```

- A.0.0
- B.null

C.Undefined

D.0

### Answer: B

#### Explanation:

The correct answer is B, null. Here's a detailed justification:

In Apex, when a variable of a primitive data type like `Decimal` is declared but not explicitly initialized, it defaults to null. This behavior is fundamental to how Apex manages variable initialization and memory allocation. Unlike some other programming languages that might assign a default value (like 0 for numeric types), Apex explicitly assigns null to uninitialized variables of primitive types.

The code snippet declares a `Decimal` variable named `theValue` but does not assign any value to it. Therefore, `theValue` remains null.

When `System.debug(theValue)` is executed, it prints the value of `theValue` to the debug logs. Since `theValue` is null, the debug output will be null. Apex's debug system is designed to accurately represent the value of variables, including null values. null indicates that the variable does not currently hold a valid value. Options A, C, and D are incorrect because Apex does not automatically initialize a `Decimal` variable to 0.0, "Undefined," or 0 if it's not explicitly assigned a value; it defaults to null.

The concept of null values is common in many programming languages and database systems, representing the absence of a value or an unknown value. Understanding how null is handled in Apex is crucial for avoiding `NullPointerExceptions` and writing robust code.

Further research:

**Apex Primitive Data Types:** [https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex\\_classes\\_datatypes.htm](https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex_classes_datatypes.htm) - Review the documentation on the default values assigned to Apex data types when uninitialized.

**System.debug() Method:** [https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex\\_methods\\_system.htm#apex\\_System\\_debug](https://developer.salesforce.com/docs/atlas.en-us.apexref.meta/apexref/apex_methods_system.htm#apex_System_debug) - Check the documentation on how `System.debug()` handles null values.

### Question: 79

A developer needs to provide a way to mass edit, update, and delete records from a list view. In which two ways can this be accomplished? (Choose two.)

- A.Create a new Visualforce page and Apex Controller for the list view that provides mass edit, update, and delete functionality.
- B.Download a managed package from the AppExchange that provides customizable Enhanced List Views and buttons.
- C.Download an unmanaged package from the AppExchange that provides customizable mass edit, update, and delete functionality.
- D.Configure the user interface and enable both inline editing and enhanced lists.

### Answer: AC

#### Explanation:

The correct answer is AC. Let's break down why:

**A. Create a new Visualforce page and Apex Controller for the list view that provides mass edit, update, and delete functionality.**

This option is viable but represents a custom development approach. You would build a custom Visualforce page to display the records (or a subset based on filtering criteria, similar to a list view), along with Apex code to handle the logic for editing, updating, and deleting multiple records at once. This gives you complete control over the user interface and the underlying data manipulation. Custom development provides the greatest flexibility but requires more effort and expertise in Apex and Visualforce. It also necessitates thorough testing and maintenance. This approach aligns with the cloud computing principle of customizable infrastructure, where you tailor the application to specific business needs.

**C. Download an unmanaged package from the AppExchange that provides customizable mass edit, update, and delete functionality.**

Using an unmanaged package from the AppExchange is a faster route compared to building from scratch. Unmanaged packages are free but come with the caveat that the provider doesn't maintain them. This means you are responsible for any issues or future changes needed. However, they give you the code, which you can then customize to fit your exact requirements. This is beneficial if a pre-built solution meets most of your needs but requires some adaptation. This reflects the cloud concept of leveraging existing services to accelerate development and reduce upfront costs, while acknowledging potential long-term maintenance responsibilities.

**Why are options B and D incorrect?**

**B. Download a managed package from the AppExchange that provides customizable Enhanced List Views and buttons.** While managed packages are a good way to get new features from AppExchange, Salesforce provides an adequate and simple solution for mass edits through the list view functionality.

**D. Configure the user interface and enable both inline editing and enhanced lists.** Inline editing and enhanced lists individually improve list view usability, they do not inherently provide mass delete functionality, which is a core requirement of the question. Inline editing enables editing records directly within the list view, and enhanced lists offer features like improved filtering and sorting.

**In summary:** Options A and C present two distinct paths to fulfill the requirement. Option A is a custom development approach, while Option C involves leveraging pre-built (but unmanaged) functionality from the AppExchange, which saves time but requires acceptance of maintenance responsibilities.

**Authoritative Links:**

Visualforce:[https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages\\_intro.htm](https://developer.salesforce.com/docs/atlas.en-us.pages.meta/pages_intro.htm)

Apex:[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_intro.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_intro.htm)

Packages:<https://appexchange.salesforce.com/>

Unmanaged Packages:[https://help.salesforce.com/s/articleView?id=sf.distribution\\_packages.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.distribution_packages.htm&type=5)

**Question: 80**

Which type of code represents the Model in the MVC architecture when using Apex and Visualforce pages?

- A.A Controller Extension method that saves a list of Account records
- B.Custom JavaScript that processes a list of Account records
- C.A list of Account records returned from a Controller Extension method
- D.A Controller Extension method that uses SOQL to query for a list of Account records

**Answer: C**

### Explanation:

The Model in the Model-View-Controller (MVC) architecture represents the data and business logic. It is responsible for retrieving, storing, and manipulating data. In the context of Apex and Visualforce pages in Salesforce, the Model directly relates to the data layer.

Option A is incorrect because a Controller Extension method that saves a list of Account records is primarily concerned with data manipulation and business logic, which falls under the Controller's domain. It acts as a handler for user actions, modifying the model but not representing the model itself.

Option B is also incorrect. Custom JavaScript, while used for front-end processing and often interacting with data, resides primarily within the View layer for enhancing the user interface and client-side interactions. It doesn't represent the actual data model on the Salesforce server.

Option D is incorrect because the SOQL query is part of the Controller's responsibility, specifically the logic for retrieving data from the database. The query itself isn't the model; it's the mechanism to populate the model. The method serves as a middleman between the underlying data and the view.

Option C is the correct answer because a list of Account records returned from a Controller Extension method constitutes the actual data. This list, containing Account records and their associated fields, represents the state of the application's data in this specific context. This data, once populated with the results from the database, serves as the information source for the view. Therefore, this list of data perfectly exemplifies the Model's role of representing and containing the application's data. It is the representation of the Account objects, making it the model.

In essence, the Model is not the process of getting the data (SOQL, controller logic), nor the manipulation of data (controller extension), nor front-end interaction (JavaScript), but the data itself. The other options describe parts of the Controller or View, or the means of accessing the data.

### Reference:

[Salesforce MVC Architecture](#)  
[Visualforce Developer Guide: Understanding Visualforce](#)